Interim Activity Report Interim Condensed Consolidated Financial Statements

# **CHIMIMPORT AD**

31 March 2017





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### Interim condensed consolidated statement of financial position

| N  | lotes | 31.03.2017<br>BGN'000 | 31.12.2016<br>BGN'000 | 31.03.2016<br>BGN'000 |
|--|-------|-----------------------|-----------------------|-----------------------|
| Assets   |       |                       |                       |                       |
| Non-current assets                                   |       |                       |                       |                       |
| Property, plant and equipment                        | 7     | 445 080               | 450 202               | 468 185               |
| Investment property                                  |       | 350 174               | 337 574               | 302 732               |
| Investments accounted for using the equity method    | 5     | 31 679                | 30 475                | 27 824                |
| Goodwill   |       | 33 042                | 33 042                | 33 317                |
| Other intangible assets                              |       | 169 503               | 172 032               | 189 944               |
| Long-term financial assets                           | 8     | 2 464 059             | 2 452 621             | 2 314 817             |
| Long-term related party receivables                  | 15    | 4 514                 | 8 747                 | 11 590                |
| Other long-term receivables                          |       | 1 890                 | 1 890                 | 4 094                 |
| Deferred tax assets                                  |       | 3 489                 | 5 009                 | 5 244                 |
| Non-current assets                                   |       | 3 503 430             | 3 491 592             | 3 357 747             |
| Current assets                                       |       |                       |                       |                       |
| Inventories  |       | 48 713                | 47 434                | 46 421                |
| Short-term financial assets                          | 9     | 2 404 064             | 2 423 363             | 2 428 787             |
| Related party receivables                            | 15    | 73 117                | 65 143                | 221 433               |
| Trade receivables                                    |       | 85 910                | 90 204                | 110 544               |
| Tax receivables                                      |       | 5 364                 | 1 380                 | 2 178                 |
| Other receivables                                    |       | 192 274               | 166 660               | 185 542               |
| Receivables from insurance and reinsurance contracts |       | 42 337                | 47 373                | 59 929                |
| Reinsurance assets                                   |       | 72 387                | 76 829                | 80 986                |
| Cash and cash equivalents                            |       | 1 880 349             | 1 767 126             | 1 443 731             |
| Current assets                                       |       | 4 804 515             | 4 685 512             | 4 579 551             |
| Assets classified as held for sale                   |       | 6 892                 | 7 384                 | 3 648                 |
| Total assets   | -     | 8 314 837             | 8 184 488             | 7 940 946             |
| Prepared by: /A. Kerezov/                            | ·A)   | ecutive direc         |                       | I. Kamenov            |

Date: 30 May 2017



# Interim condensed consolidated statement of financial position (continued)

| (continued)  | <b>N</b> .T |                        |                        |                                 |
|--|-------------|------------------------|------------------------|---------------------------------|
|  | Notes       | 31.03.2017             | 31.12.2016             | 31.03.2016                      |
| Equity and liabilities                             |             | <b>BGN'000</b>         | <b>BGN'000</b>         | <b>BGN'000</b>                  |
| Equity   |             |                        |                        |                                 |
| Share capital                                      | 10          | 227 053                | 226 914                | 224 562                         |
| Share premium                                      |             | 246 921                | 246 838                | 218 350                         |
| Other reserves                                     |             | 114 852                | 85 174                 | 75 699                          |
| Retained earnings                                  |             | 758 454                | 731 056                | 757 373                         |
| Profit for the period                              |             | 26 667                 | 52 008                 | 20 961                          |
| Equity attributed to the shareholders of parent    |             |                        |                        |                                 |
| company  |             | 1 373 947              | 1 341 990              | 1 296 945                       |
| Non-controlling interests                          |             | 264 312                | 261 170                | 240 688                         |
| Total equity                                       |             | 1 638 259              | 1 603 160              | 1 537 633                       |
|  |             |                        |                        |                                 |
| Specialized reserves                               |             | 269 673                | 276 016                | 287 713                         |
| Liabilities  |             |                        |                        |                                 |
| Non-current liabilities                            |             |                        |                        |                                 |
| Long-term financial liabilities                    | 11          | 1 185 809              | 1 124 021              | 1 172 677                       |
| Payables to secured persons                        |             | 1 089 872              | 1 057 762              | 960 711                         |
| Long-term trade payables                           |             | 35 964                 | 36 490                 | 43 357                          |
| Long-term related party payables                   | 1 Г         |                        |                        |                                 |
|  | 15          | 4 392                  | 4 493                  | 3 969                           |
| Finance lease liabilities                          |             | 3 340                  | 3 582                  | 4 485                           |
| Pension and other employee obligations             |             | 2 497                  | 2 766                  | 4 368                           |
| Other liabilities                                  |             | 1 899                  | 1 856                  | 5 243                           |
| Provisions   |             | 598                    | 598                    | 598                             |
| Deferred tax liabilities                           |             | 22 753                 | 30 626                 | 27 246                          |
| Non-current liabilities                            |             | 2 347 124              | 2 262 194              | 2 222 654                       |
| Current liabilities                                |             |                        |                        |                                 |
| Short-term financial liabilities                   | 11          | 3 815 083              | 3 785 564              | 3 628 923                       |
| Trade payables                                     |             | 126 268                | 115 966                | 126 303                         |
| Short-term related party payables                  | 15          | 19 259                 | 17 692                 | 15 027                          |
| Finance lease liabilities                          | 10          | 1 188                  | 1 355                  | 1 831                           |
| Liabilities to insurance and reinsurance contracts |             | 22 515                 | 25 719                 | 40 166                          |
| Pension and other employee obligations             |             | 10 960                 | 13 107                 | 9 597                           |
| Tax liabilities                                    |             | 7 091                  | 12 071                 | 7 104                           |
| Other liabilities                                  |             | 57 417                 | 71 644                 | 63 995                          |
| Current liabilities                                |             | 4 059 781              | 4 043 118              |                                 |
| Total liabilities                                  |             |                        |                        | 3 892 946                       |
| Total equity, reserves and liabilities             |             | 6 406 905<br>8 314 837 | 6 305 312<br>8 184 488 | 6 115 600<br>7 940 946          |
| Total equity, reserves and habilities              | ~           | 0 314 037              | 0 104 400              | 7 940 940                       |
| SMMM70   | 201         |                        | $\cap$                 | 0                               |
|  | ).)         |                        | 11                     |                                 |
| Prepared by:                                       | Ster        | ecutive direc          | tor:                   |                                 |
| Prepared by: /A. Kerezov/                          |             | caute aree             |                        | . Kamenov/                      |
|  |             |                        | M                      | Contraction (Contraction (COL)) |

Date: 30 May 2017



### Interim condensed consolidated statement of comprehensive income

| <b>31.03.2017</b><br><b>BGN'00</b><br>91 32<br>(81 295<br>72<br>(883<br><b>9 87</b><br>397 27<br>(390 940<br><b>6 33</b><br>50 24<br>(12 125<br><b>38 11</b><br>141 07<br>(114 511 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$   |
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| 397 27<br>(390 94(<br><b>6 33</b><br>50 24<br>(12 125<br><b>38 11</b><br>141 07  | 24       431 104         (418 053)         34       13 051         42       53 088         55)       (18 614)         17       34 474                                    |
| (390 940<br>6 33<br>50 24<br>(12 125<br>38 11<br>141 07  | 0)       (418 053)         34       13 051         42       53 088         55)       (18 614)         47       34 474  |
| 6 33<br>50 24<br>(12 125<br>38 11<br>141 07  | 4     13 051       42     53 088       55)     (18 614)       17     34 474  |
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| (12 125<br><b>38 11</b><br>141 07  | 5)       (18 614)         17       34 474  |
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| director:  | I. Kamenov/  |
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## Interim condensed consolidated statement of changes in equity

|  |                  | Equity attribut  | nimport AD        | Non-                 |           |                         |              |
|--|------------------|------------------|-------------------|----------------------|-----------|-------------------------|--------------|
| All amounts are presented in BGN'000   | Share<br>capital | Share<br>premium | Other<br>reserves | Retained<br>earnings | Total     | controlling<br>interest | Total equity |
| Balance at 1 January 2017  | 226 914          | 246 838          | 85 174            | 783 064              | 1 341 990 | 261 170                 | 1 603 160    |
| Increase/Decrease in share capital and reserves resulting from purchase of treasury shares by subsidiaries | 139              | 83               | -                 | -                    | 222       | -                       | 222          |
| Business combinations  |                  |                  | 5 656             | (2 801)              | 2 855     | (34)                    | 2 821        |
| Transactions with owners   | 139              | 83               | 5 656             | (2 801)              | 2 855     | (34)                    | 3 043        |
| Profit for the period, ended at 31 March 2017  | -                | -                | -                 | 26 667               | 26 667    | 2 134                   | 28 801       |
| Other comprehensive income   | _                | _                | 2 213             | -                    | 2 213     | 1 042                   | 3 255        |
| Total comprehensive income for the period  | -                | -                | 2 213             | 26 667               | 28 880    | 3 176                   | 32 056       |
| Transfer of retained earnings to other reserves  | -                | -                | 21 809            | (21 809)             | -         | -                       | -            |
| Balance at 31 March 2017   | 227 053          | 246 921          | 114 852           | 785 121              | 1 373 947 | 264 312                 | 1 638 259    |
| Prepared by: //A. Kerezov/<br>Date: 30 May 2017  | RNCO             | a AA             | Executive of      |                      | Kamenov/  | $\mathcal{A}$           | 2            |



## Interim condensed consolidated statement of changes in equity

| All amounts are presented in BGN'000   | Equity attributable to the shareholders of Chimimport AD |                  |                |                     |                     | Non-                    | Total equity        |
|--|--|------------------|----------------|---------------------|---------------------|-------------------------|---------------------|
|  | Share capital  | Share<br>premium | Other reserves | Retained earnings   | Total               | controlling<br>interest |                     |
| Balance at 1 January 2016  | 225 092  | 218 469          | 71 581         | 762 910             | 1 278 052           | 239 083                 | 1 517 135           |
| Decrease in share capital and reserves resulting from<br>purchase of treasury shares by subsidiaries | 1 822  | 28 369           | -              | -                   | 30 191              | -                       | 30 191              |
| Business combinations<br>Dividends   | -  | -                | (1 936)        | (19 059)<br>(7 258) | (20 995)<br>(7 258) | 8 459<br>(2 343)        | (12 536)<br>(9 601) |
| Transactions with owners   | 1 822  | 28 369           | (1 936)        | (7 238)             | <u> </u>            | <u>6 116</u>            | 8 054               |
| Profit for the year  | -  | -                | -              | 52 008              | 52 008              | 13 876                  | 65 884              |
| Other comprehensive income   |  | -                | 9 992          | -                   | 9 992               | 2 095                   | 12 087              |
| Total comprehensive income for the year  | -  | -                | 9 992          | 52 008              | 62 000              | 15 971                  | 77 971              |
| Transfer of retained earnings to other reserves  |  | -                | 5 537          | (5 537)             | -                   | -                       |                     |
| Balance at 31 December 2016  | 226 914  | 246 838          | 85 174         | 783 064             | 1 341 990           | 261 170                 | 1 603 160           |
| Prepared by:/A. Kerezov/<br>Date: 30 May 2017  | DAN ORNEO  |                  | Executiv       | e director:         | .H. Kamen           | ov/                     | 2                   |



## Interim condensed consolidated statement of changes in equity

| All amounts are presented in BGN'000   | Equity attribu | table to the     | Non-           | Total equity         |           |                         |           |
|--|----------------|------------------|----------------|----------------------|-----------|-------------------------|-----------|
|  | Share capital  | Share<br>premium | Other reserves | Retained<br>earnings | Total     | controlling<br>interest |           |
| Balance at 1 January 2016  | 225 092        | 218 469          | 71 581         | 762 910              | 1 278 052 | 239 083                 | 1 517 135 |
| Decrease in share capital and reserves resulting from<br>purchase of treasury shares by subsidiaries | (530)          | (119)            | -              | -                    | (649)     | -                       | (649)     |
| Business combinations  | -              | -                | (1 070)        | _                    | (1 070)   | -                       | (1 070)   |
| Transactions with owners   | (530)          | (119)            | (1 070)        | -                    | (1 719)   | -                       | (1 719)   |
| Profit for the year  | -              | -                | -              | 20 961               | 20 961    | 1 446                   | 22 407    |
| Other comprehensive income   | -              | -                | (349)          | -                    | (349)     | 159                     | (190)     |
| Total comprehensive income for the year  | -              | -                | (349)          | 20 961               | 20 612    | 1 605                   | 22 217    |
| Transfer of retained earnings to other reserves  | -              | -                | 5 537          | (5 537)              | -         | _                       | -         |
| Balance at 31 March 2016   | 224 562        | 218 350          | 75 699         | 778 334              | 1 296 945 | 240 688                 | 1 537 633 |
| V  | A CTIMA        | )                |                |                      |           | 1                       | 2         |

Prepared by: /A. Kerezov/

Date: 30 May 2017



Executive director: /1. Kamenov/



/

## Interim condensed consolidated statement of cash flows

|  | 31.03.2017        | 31.03.2016     |
|--|-------------------|----------------|
|  | <b>BGN'000</b>    | <b>BGN'000</b> |
| Proceeds from short-term loans                         | 2 454             | 24 918         |
| Payments for short-term loans                          | (8 284)           | (22 699)       |
| Proceeds from sale of short-term financial assets      | 115 198           | 148 581        |
| Purchase of short-term financial assets                | (155 109)         | (158 350)      |
| Cash receipt from customers                            | 95 672            | 108 595        |
| Cash paid to suppliers                                 | (84 063)          | (93 489)       |
| Proceeds from secured persons                          | 33 218            | 34 266         |
| Payments to secured persons                            | (11 084)          | (8 250)        |
| Payments to employees and social security institutions | (23 267)          | (27 240)       |
| Cash receipts from banking operations                  | 9 601 963         | 9 478 559      |
| Cash paid for banking operations                       | (9 515 644)       | (9 411 500)    |
| Cash receipts from insurance operations                | 45 038            | 53 482         |
| Cash paid for insurance operations                     | (38 082)          | (59 181)       |
| Income taxes paid                                      | (2 067)           | (1 217)        |
| Other cash inflows/( outflows)                         | (1 194)           | 1 124          |
| Net cash flow from operating activities                | 54 749            | 67 599         |
| Investing activities                                   |                   |                |
| Dividends received                                     | 528               | 1 947          |
| Sale of property, plant and equipment                  | 210               | 178            |
| Purchase of property, plant and equipment              | (1 481)           | (5 849)        |
| Sale of of intangible assets                           | -                 | 1              |
| Purchase of intangible assets                          | (2)               | (1 298)        |
| Sale of investment property                            | 241               | 68             |
| Purchase of investment property                        | (1 469)           | (142)          |
| Sale of non-current financial assets                   | 123 052           | 190 353        |
| Purchase of non-current financial assets               | (79 571)          | (32 739)       |
| Interest payments received                             | 18 040            | 19 209         |
| Proceeds from loans granted                            | 15 385            | 555            |
| Payments for loans granted                             | (3 153)           | (4 159)        |
| Other cash outflows                                    | (1 558)           | (1 387)        |
| Net cash flow from investing activities                | 70 222            | 166 737        |
| Financing activities                                   |                   |                |
| Purchase of own shares                                 | 222               | (689)          |
| Proceeds from loans received                           | 5 518             | 27 125         |
| Payments for loans received                            | (14 154)          | (35 775)       |
| Interest paid  | (1 808)           | (2 564)        |
| Payments for finance leases                            | (414)             | (410)          |
| Other cash(outflows) inflows                           | (775)             | (6 462)        |
| Net cash flow from financing activities                | (11 411)          | (18 775)       |
| Net change in cash and cash equivalents                | 113 560           | 215 561        |
| Cash and cash equivalents, beginning of year           | 1 767 126         | 1 229 113      |
| Exchange profit on cash and cash equivalents           | (337)             | (943)          |
| Cash and cash equivalents, end of the period           | 1 880 349         | 1 443 731      |
| Prepared by: /A. Kerezov/                              | ecutive director: | 1. Kamenov/    |
|  |                   |                |

Date: 30 May 2017



# Notes to the interim condensed consolidated financial statements

#### 1. Nature of operations

Chimimport AD was registered as a joint-stock company at Sofia city court on 24 January 1990. The address of the Company's registered office is 2 St. Karadja Str., Sofia, Bulgaria. The Company is registered on the Bulgarian Stock Exchange – Sofia on 30 October 2006. Chimimport AD (The Group) includes the parent company and all subsidiaries.

The Group is engaged in the following business activities:

- Acquisition, management and sale of shares in Bulgarian and foreign companies;
- Financing of companies in which interest is held;
- Bank services, finance, insurance and pension insurance;
- Securitization of real estate and receivables;
- Extraction of oil and natural gas;
- Construction of output capacity in the area of oil-processing industry, production of biodiesel and production of rubber items;
- Production and trading with oil and chemical products;
- Production of vegetable oil, purchasing, processing and trading with grain foods;
- Aviation transport and ground activities on servicing and repairing of aircrafts and aircraft engines;
- River and sea transport and port infrastructure;
- Commercial agency and brokerage;
- Commission, forwarding and warehouse activity.

#### 2. Basis for the preparation of the interim condensed financial statements

These interim condensed consolidated financial statements as of 31 March 2017 have been prepared in accordance with IAS 34 "Interim Financial Reporting". They do not include all of the information and disclosures required in annual consolidated financial statements, and should be read in conjunction with the annual consolidated financial statements of the Company for the year ended 31 December 2016, which have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and approved by the European Union (EU). Investments in subsidiaries are accounted for and disclosed in accordance with IFR 10 "Consolidated Financial Statements".

Elements of the interim consolidated financial statement of the Group are in the currency of the primary economic environment in which the Group companies carry out their activities ("functional currency"). The interim consolidated financial statements are presented in BGN, which is the functional currency of the parent-company. This is the functional currency of the parent company and subsidiaries, exception from the subsidiaries operating in the Netherlands, Germany, and Slovakia, whose functional currency is the euro, the subsidiaries operating in Macedonia, whose functional currency is the Macedonian denar and subsidiaries operating in Russia, whose functional currency is the Russian ruble. The currency of the Group is the BGN.

The interim condensed consolidated financial statements are presented in Bulgarian leva (BGN), which is also the functional currency of the Company. All amounts are presented in thousand Bulgarian leva (BGN'000) unless otherwise stated.

The interim condensed consolidated financial statements are prepared under the going concern principle.



#### 3. Accounting policies and significant changes during the period

#### 3.1. Accounting policy

These interim condensed consolidated financial statements (the interim consolidated financial statements) have been prepared in accordance with the accounting policies adopted in the last annual consolidated financial statements for the year ended 31 December 2016.

## **3.2.** New and revised standards that are effective for annual periods beginning on or after 1 January 2017.

These financial statements were prepared in accordance with the accounting policy of the Group and no new standards, amendments or interpretations to IFRS were issued which are obligatory to be applied in the annual period beginning on 1 January 2017.

## 3.3. Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Group

At the date of authorisation of these financial statements, certain new standards, amendments and interpretations to existing standards have been issued, but are not effective or adopted by the EU for the financial year beginning on 1 January 2017 and have not been adopted early by the Group.

Management anticipates that all relevant pronouncements will be adopted in the Group's accounting policies for the first period beginning after the effective date of the pronouncement, but no approximate amount related to the expected effects can be evaluated.

The changes relate to the following standards provided below:

- IAS 7 "Statement of Cash Flows" (amended) effective from 1 January 2017, not yet adopted by the EU
- IAS 12 "Income Taxes" (amended) effective from 1 January 2017, not yet adopted by the EU
- IFRS 2 "Share Based Payments" (amended) effective from 1 January 2018, not yet adopted by the EU
- IFRS 4 "Insurance contracts" (amended) effective from 1 January 2018, not yet adopted by the EU
- IFRS 9 "Financial Instruments" effective from 1 January 2018, adopted by the EU
- IFRS 9 "Financial Instruments" (amended) Hedge accounting, effective from 1 January 2018, not yet adopted by the EU
- IFRS 10 "Consolidated financial statements" and IAS 28 "Investments in associates and joint ventures" (amended), effective date to be determined, not yet adopted by the EU
- IFRS 14 "Regulatory deferral accounts" effective from 1 January 2016, not yet adopted by the EU
- IFRS 15 "Revenue from Contracts with Customers" effective from 1 January 2018, adopted by the EU
- IFRS 16 "Leases" effective from 1 January 2019, not yet adopted by the EU
- IAS 40 "Investment property" (amended) Transfers of Investment Property effective from 1 January 2018, not yet adopted by the EU
- IFRIC 22 "Foreign Currency Transactions and Advance Consideration" effective from 1 January 2018, not yet adopted by the EU



#### 3.4. Annual Improvements to IFRS Standards 2014-2016 Cycle

#### 3.5. Estimates

When preparing the interim condensed consolidated financial statements management undertakes a number of judgements, estimates and assumptions about recognition and measurement of assets, liabilities, income and expenses.

The actual results may differ from the judgements, estimates and assumptions made by management, and will seldom equal the estimated results

In preparing these condensed interim consolidated financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual consolidated financial statements for the year ended 31 December 2016.

#### 3.6. Financial risk management

The Group's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk.

The interim condensed consolidated financial statements do not include all financial risk management information and disclosures required in the annual consolidated financial statements; they should be read in conjuction with the annual financial statements as at 31 December 2016. There have been no changes in the risk management policies since year end.

#### 4. Significant events and transactions during the reporting period

In general the Group condition is stable, in spite the current economic environment and has enough capital and liquidity to proceed with its operational activities and debt.

#### 5. Investments accounted for using equity method

#### 5.1. Investments in associates

The Group owns shares in the share capital of the following associated companies:

| Name                        | 31.03.2017<br>BGN'000 | Share % | 31.12.2016<br>BGN'000 | Share % | 31.03.2016<br>BGN'000 | Share % |
|-----------------------------|-----------------------|---------|-----------------------|---------|-----------------------|---------|
| Lufthansa Technik Sofia OOD | 7 211                 | 24.90%  | 6 777                 | 24.90%  | 5 960                 | 24.90%  |
| VTC AD                      | 3 121                 | 41.00%  | 3 214                 | 41.00%  | 2 633                 | 41.00%  |
| Amadeus Bulgaria OOD        | 3 268                 | 45.00%  | 3 182                 | 45.00%  | 3 343                 | 45.00%  |
| Silver Wings Bulgaria Ltd.  | 5 159                 | 42.50%  | 4 817                 | 42.50%  | 4 123                 | 42.50%  |
| Swissport Bulgaria          | 5 638                 | 49.00%  | 4 959                 | 49.00%  | 4 470                 | 49.00%  |
| Dobrich fair AD             | 745                   | 39.98%  | 745                   | 39.98%  | 759                   | 39.98%  |
| Kavarna Gas OOD             | 503                   | 35.00%  | 464                   | 35.00%  | 493                   | 35.00%  |
|                             | 25 645                | -       | 24 158                |         | 21 781                |         |

Investments in associates are presented in the interim condensed consolidated financial statements of the Group using the equity method. Associates have a reporting date as at 31 March 2017.



#### 5.2. Investments in joint ventures

The Group holds shares in the capital of these joint ventures:

| Name            | 31.03.2017<br>BGN '000 |        | 31.12.2016<br>BGN '000 |        | 31.03.2016<br>BGN '000 | Share % |
|-----------------|------------------------|--------|------------------------|--------|------------------------|---------|
| Nuance BG AD    | 1 027                  | 50.00% | 1 310                  | 50.00% | 1 036                  | 50.00%  |
| Varna ferry OOD | 5 007                  | 50.00% | 5 007                  | 50.00% | 5 007                  | 50.00%  |
|                 | 6 034                  |        | 6 317                  |        | 6 043                  |         |

#### 6. Segment reporting

The management responsible for making the business decisions determines the business segments on the grounds of the types of activities, the main products and services rendered by the Group. The activities of the Group are analyzed as a whole of business segments that may vary depending on the nature and development of a certain segment by considering the influence of the risk factors, cash flows, products and market requirements.

Each business segment is managed separately as long as it requires different technologies and resources or marketing approaches. The adoption of IFRS 8 had no influence on the identification of the main business segments of the Group in comparison with those determined in the last consolidated financial statements.

According to IFRS 8 the profits reported by segments are based on the information used for the needs of the internal management reporting and is regularly reviewed from those responsible for the business decisions.

According to IFRS 8 the Group applies the same evaluation policy as in the last consolidated financial statements.

The operating segments of the Group are as follows:

- Production, trade and services
- Finance sector
- Transport sector
- Real estate sector
- Construction and engineering sector

Information about the operating segments of the Group is summarized as follows:



| BGN '000          | Operating segments<br>31 March 2017                          | Production,<br>trade and<br>services | Financial<br>sector | Transport<br>sector | Real estate<br>sector | Construction and<br>engineering<br>sector | Elimination     | Consolidated    |
|--|--|--------------------------------------|---------------------|---------------------|-----------------------|---|-----------------|-----------------|
| Change in fair value of investment property       -       -       -       722       722         Gain from sale of non-current assets       (2)       -       (881)       -       -       -       (883)         Inter-segment income from non-financial activities       2.293       576       585       -       228       (3752)       -         Total income from non-financial activities       3.125       4.877       61.670       162       1838       (3.030)       91.167         Result from non-financial activities       3.125       4.877       61.670       162       1838       (3.030)       91.167         Insurance income       -       -       -       -       397.274       -       -       -       397.274         Inter-segment insurance income       -       794       -       -       (794)       397.274         Inter-segment insurance       6.896       -       -       -       (794)       397.274         Interest income       1.634       51.468       155       169       6       (3.190)       50.242         Interest expenses       (1.973)       (11.499)       (1.686)       (7)       (1.50)       3.190       (12.125)         Gains from tran  |  | <b>BGN '000</b>                      | BGN '000            | BGN '000            | <b>BGN '000</b>       | <b>BGN '000</b>                           | <b>BGN '000</b> | <b>BGN '000</b> |
| Gain from sale of non-current assets       (2)       (881)       -       -       -       (883)         Inter-segment income from non-financial activities       2 293       576       585       -       298       (3 752)       -         Total income from non-financial activities       2 293       576       585       -       298       (3 752)       -         Total income from non-financial activities       2 123       4 877       (426)       (140)       (88)       2 524       9 872         Insurance income       -       397 274       -       -       -       -       397 274         Inter-segment insurance income       -       794       -       -       -       -       -       397 274         Total insurance income       -       398 068       -       -       -       (794)       -       -       -       6334         Interest expenses       (1 973)       (11 499)       (1 686)       (7)       (150)       3 100       (21 225)         Result from transactions with financial instruments       1 307       140 686       335       -       -       (1 252)       141 076         Total Gains from transactions with financial instruments in associates       39       -   | Income from non-financial activities from external customers | 23 359                               | 4 301               | 61 966              | 162                   | 1 540                                     | -               | 91 328          |
| Inter-segment income from non-financial activities $2 293$ $576$ $585$ $ 298$ $(3 72)$ $-$ Total income from non-financial activities $3 125$ $4 877$ $61 670$ $162$ $1838$ $(3 030)$ $91 167$ Result from non-financial activities $3 125$ $4 877$ $(426)$ $(140)$ $(88)$ $2 524$ $9 872$ Insurance income from external customers $ -397 274$ $    397 274$ Inter-segment insurance income $ 794$ $   (794)$ $-$ Total insurance income $ 398 068$ $   (794)$ $-$ Inter-segment insurance $ 686$ $   (562)$ $6 334$ Interest income $1 634$ $51 468$ $155$ $169$ $6$ $(3 190)$ $(52 42)$ Interest expenses $(1 973)$ $(11 499)$ $(1 686)$ $(7)$ $(150)$ $3 190$ $(12 125)$ Result from transactions with financial instruments $1 307$ $140 686$ $335$ $  (1 252)$ $141 076$ Result from equity accounted investments in associates $39$ $ 1173$ $  1 207$ $(53 271)$ Other financial income/ expense $(165)$ $12 806$ $(71)$ $ (110)$ $(3 616)$ $8 943$ Other financial income/ expense $(165)$ $12 806$ $(71)$ $  1 207$ $25740$ $(2 814)$   | Change in fair value of investment property                  | -                                    | -                   | -                   | -                     | -   | 722             | 722             |
| Total income from non-financial activities $25650$ $4877$ $61670$ $162$ $1838$ $(3030)$ $91167$ Result from non-financial activities $3125$ $4877$ $(426)$ $(140)$ $(88)$ $2524$ $9872$ Insurance income $-397274$ $     97274$ Inter-segment insurance income $-397274$ $    97274$ Total insurance income $-397274$ $    97274$ Total insurance income $ -398068$ $   (794)$ $397274$ Interest income $  6896$ $   (794)$ $397274$ Interest expenses $(1673)$ $(1499)$ $(1686)$ $(7)$ $(150)$ $3190$ $50242$ Interest expenses $(1673)$ $(1499)$ $(1686)$ $(7)$ $(150)$ $3190$ $(2222)$ Result from transactions with financial instruments $1307$ $140686$ $335$ $  (1252)$ $141076$ Result from equity accounted investments in<br>associates $39$ $ 1173$ $   1212$ Other financial instruments $39$ $ 1173$ $   1212$ Other financial income/ expense $(165)$ $12806$ $(71)$ $  1212$ Other financial income/ expense $    -$ <t< td=""><td>Gain from sale of non-current assets</td><td>(2)</td><td>-</td><td>(881)</td><td>-</td><td>-</td><td>-</td><td>(883)</td></t<>   | Gain from sale of non-current assets                         | (2)                                  | -                   | (881)               | -                     | -   | -               | (883)           |
| Result from non-financial activities       3 125       4 877       (426)       (140)       (88)       2 524       9 872         Insurance income from external customers       -       397 274       -       -       -       397 274         Inter-segment insurance income       -       794       -       -       -       397 274         Inter-segment insurance income       -       398 068       -       -       -       (794)       -         Total insurance income       -       -       6896       -       -       -       (794)       -       -         Result from insurance       -       -       6896       -       -       -       (562)       6 334         Interest income       1 634       51 468       155       169       6       (3 190)       50 242         Interest expenses       (1 973)       (11 499)       (1 686)       (7)       (150)       3 190       (12 125)         Result from interest       0307       140 686       335       -       -       (1 252)       141 076         Total Gains from transactions with financial instruments       1 307       140 686       335       -       -       1 607       (53 271)  | Inter-segment income from non-financial activities           | 2 293                                | 576                 | 585                 | -                     | 298                                       | (3 752)         | -               |
| Insurance income from external customers $ 397 274$ $   397 274$ Inter-segment insurance income $ 794$ $  (794)$ $-$ Total insurance income $ 398 068$ $  (794)$ $397 274$ Result from insurance $ 6 896$ $  (794)$ $397 274$ Interest income $1634$ $514 68$ $155$ $169$ $6$ $(3190)$ $50 242$ Interest expenses $(1973)$ $(11 499)$ $(1 686)$ $(7)$ $(150)$ $3 190$ $(12 125)$ Result from interest $(339)$ $39 969$ $(1 531)$ $162$ $(144)$ $ 38 117$ Gains from transactions with financial instruments $1 307$ $140 686$ $335$ $  (1 252)$ $141 076$ Total Gains from transactions with financial instruments $1 307$ $140 686$ $335$ $  (1 252)$ $141 076$ Total Gains from transactions with financial instruments $1 307$ $24 460$ $335$ $  (1 252)$ $141 076$ Net result from equity accounted investments in associates $39$ $ 1 173$ $  1 212$ Other financial income/ expense $(165)$ $12 806$ $(71)$ $ (11)$ $(3 616)$ $8 943$ Profit for the period before tax $1957$ $25740$ $(2 814)$ $22$ $(243)$ $416$ $25 078$ Tax expenses $(199)$ $3 930$   | Total income from non-financial activities                   | 25 650                               | 4 877               | 61 670              | 162                   | 1 838                                     | (3 030)         | 91 167          |
| Inter-segment insurance income       -       794       -       -       (794)       -         Total insurance income       -       398 068       -       -       -       (794)       397 274         Result from insurance       -       6 896       -       -       -       (794)       397 274         Result from insurance       -       6 896       -       -       -       (562)       6 334         Interest expenses       1 634       51 468       155       169       6       3190       (12125)         Result from interest       (139)       39 969       (1 531)       162       (144)       -       38 117         Gains from transactions with financial instruments       1 307       140 686       335       -       -       (1 252)       141 076         Total Gains from transactions with financial instruments       1 307       140 686       335       -       -       463       26 565         Administrative expenses       (2 010)       (50 574)       (2 294)       -       -       1 607       (53 271)         Net result from equity accounted investments in associates       39       -       1 173       -       -       1 212         Other financi  | Result from non-financial activities                         | 3 125                                | 4 877               | (426)               | (140)                 | (88)                                      | 2 524           | 9 872           |
| Total insurance income $ 398\ 068$ $   (794)$ $397\ 274$ Result from insurance $ 6\ 896$ $   (562)$ $6\ 334$ Interest income $1\ 634$ $51\ 468$ $155$ $169$ $6$ $(3\ 190)$ $50\ 242$ Interest expenses $(1\ 973)$ $(11\ 499)$ $(1\ 686)$ $(7)$ $(150)$ $3\ 190$ $(12\ 125)$ Result from interest $(339)$ $39\ 969$ $(1\ 531)$ $162$ $(144)$ $ 38\ 117$ Gains from transactions with financial instruments $1\ 307$ $140\ 686$ $335$ $  (1\ 252)$ $141\ 076$ Result from transactions with financial instruments $1\ 307$ $140\ 686$ $335$ $  (1\ 252)$ $141\ 076$ Result from transactions with financial instruments $1\ 307$ $24\ 460$ $335$ $  (1\ 252)$ $141\ 076$ Result from transactions with financial instruments $1\ 307$ $24\ 460$ $335$ $  (1\ 252)$ $141\ 076$ Result from equity accounted investments in<br>associates $39$ $ 1\ 173$ $  1\ 207$ $(2\ 294)$ $  1\ 212$ Other financial income/ expense $(165)$ $12\ 806$ $(71)$ $  1\ 212$ Profit for the period before tax $1\ 957$ $25\ 740$ $(2\ 814)$ $22$ $(243)$ $416$ $25\ 078$ Tax expenses $(199)$ $3\ 930$  | Insurance income from external customers                     | -                                    |                     | -                   | -                     | -   | -               | 397 274         |
| Result from insurance       -       6 896       -       -       -       (562)       6 334         Interest income       1 634       51 468       155       169       6       (3 190)       50 242         Interest expenses       (1 973)       (11 499)       (1 686)       (7)       (150)       3 190       (12 125)         Result from interest       (339)       39 969       (1 531)       162       (144)       -       38 117         Gains from transactions with financial instruments       1 307       140 686       335       -       -       (1 252)       141 076         Total Gains from transactions with financial instruments       1 307       140 686       335       -       -       463       26 565         Administrative expenses       (2 010)       (50 574)       (2 294)       -       -       1 607       (53 271)         Net result from equity accounted investments in associates       39       -       1 173       -       -       1 212         Other financial insurance batches       -       -       -       1 212         Other financial insurance batches       -       -       -       -       1 212         Profit for the period before tax       1957  | Inter-segment insurance income                               | -                                    | 794                 | -                   | -                     | -   | (794)           | -               |
| Interest income       1 634       51 468       155       169       6       (3 190)       50 242         Interest expenses       (1 973)       (11 499)       (1 686)       (7)       (150)       3 190       (12 125)         Result from interest       (339)       39 969       (1 531)       162       (144)       -       38 117         Gains from transactions with financial instruments       1 307       140 686       335       -       -       (1 252)       141 076         Total Gains from transactions with financial instruments       1 307       140 686       335       -       -       (1 252)       141 076         Result from transactions with financial instruments       1 307       140 686       335       -       -       (1 252)       141 076         Net result from equity accounted investments in associates       1 307       24 460       335       -       -       1 607       (53 271)         Net result from equity accounted investments in associates       39       -       1 173       -       -       1 212         Other financial income/ expense       (165)       12 806       (71)       -       (11)       (3 616)       8 943         Profit for the period before tax       1957       25 740 </td <td>Total insurance income</td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>(794)</td> <td>397 274</td> | Total insurance income                                       | -                                    |                     | -                   | -                     | -   | (794)           | 397 274         |
| Interest expenses       (1 973)       (11 499)       (1 686)       (7)       (150)       3 190       (12 125)         Result from interest       (339)       39 969       (1 531)       162       (144)       -       38 117         Gains from transactions with financial instruments       1 307       140 686       335       -       -       (1 252)       141 076         Total Gains from transactions with financial instruments       1 307       140 686       335       -       -       (1 252)       141 076         Result from transactions with financial instruments       1 307       140 686       335       -       -       (1 252)       141 076         Administrative expenses       (2 010)       (50 574)       (2 294)       -       -       463       26 565         Administrative expenses       (165)       12 806       (71)       -       -       1 207       1 212         Other financial income/ expense       (165)       12 806       (71)       -       (111)       (3 616)       8 943         Profit for the period before tax       1 957       25 740       (2 814)       22       (243)       416       25 078         Tax expenses       (199)       3 930       -       (8) <td>Result from insurance</td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>· · ·</td> <td></td>  | Result from insurance  | -                                    |                     | -                   | -                     | -   | · · ·           |                 |
| Result from interest<br>Gains from transactions with financial<br>instruments $(339)$ $39 969$ $(1 531)$ $162$ $(144)$ $ 38 117$ Gains from transactions with financial<br>instruments $1 307$ $140 686$ $335$ $  (1 252)$ $141 076$ Total Gains from transactions with financial<br>instruments $1 307$ $140 686$ $335$ $  (1 252)$ $141 076$ Result from transactions with financial instruments $1 307$ $140 686$ $335$ $  (1 252)$ $141 076$ Net result from equity accounted investments in<br>associates $307$ $24 460$ $335$ $  463$ $26 565$ (2 010) $(50 574)$ $(2 294)$ $  1 607$ $(53 271)$ Net result from equity accounted investments in<br>associates $39$ $ 1 173$ $  1 212$ Other financial income/ expense $(165)$ $12 806$ $(71)$ $ (111)$ $(3 616)$ $8 943$ Profit for allocating insurance batches $ (12 694)$ $   (12 694)$ Profit for the period before tax $1957$ $25 740$ $(2 814)$ $22$ $(243)$ $416$ $25 078$ Tax expenses $(199)$ $3 930$ $ (8)$ $  3 723$   | Interest income  |                                      |                     |                     |                       |   |                 |                 |
| Gains from transactions with financial instruments $1 307$ $140 686$ $335$ $(1 252)$ $141 076$ Total Gains from transactions with financial<br>instruments $1 307$ $140 686$ $335$ $(1 252)$ $141 076$ Result from transactions with financial instruments $1 307$ $24 460$ $335$ $(1 252)$ $141 076$ Net result from equity accounted investments in<br>associates $397$ $24 460$ $335$ $463$ $26 565$ Other financial income/ expense $(2 010)$ $(50 574)$ $(2 294)$ $1 607$ $(53 271)$ Other financial income/ expense $(165)$ $12 806$ $(71)$ - $(11)$ $(3 616)$ $8 943$ Profit for allocating insurance batches $ (12 694)$ $ (12 694)$ Profit for the period before tax $1957$ $25 740$ $(2 814)$ $22$ $(243)$ $416$ $25 078$ Tax expenses $(199)$ $3 930$ - $(8)$ $ 3723$   | Interest expenses  | (1 973)                              | (11 499)            | (1 686)             | (7)                   | (150)                                     | 3 190           | (12 125)        |
| Total Gains from transactions with financial<br>instruments $1 307$ $140 686$ $335$ (1 252) $141 076$ Result from transactions with financial instruments $1 307$ $24 460$ $335$ 463 $26 565$ Administrative expenses $(2 010)$ $(50 574)$ $(2 294)$ 463 $26 565$ Net result from equity accounted investments in<br>associates $39$ - $1 173$ 1 207Other financial income/ expense $(165)$ $12 806$ $(71)$ - $(11)$ $(3 616)$ $8 943$ Profit for allocating insurance batches- $(12 694)$ $(12 694)$ Profit for the period before tax195725 740 $(2 814)$ 22 $(243)$ 41625 078Tax expenses $(199)$ $3 930$ - $(8)$ $3 723$  |  | (339)                                | 39 969              | (1 531)             | 162                   | (144)                                     | -               | 38 117          |
| instruments $1 307$ $140\ 686$ $335$ (1 252) $141\ 076$ Result from transactions with financial instruments $1 307$ $24\ 460$ $335$ 463 $26\ 565$ Administrative expenses $(2\ 010)$ $(50\ 574)$ $(2\ 294)$ 463 $26\ 565$ Net result from equity accounted investments in<br>associates $39$ - $1\ 173$ 1\ 607 $(53\ 271)$ Other financial income/ expense $(165)$ $12\ 806$ $(71)$ - $(11)$ $(3\ 616)$ $8\ 943$ Profit for allocating insurance batches $ (12\ 694)$ $(12\ 694)$ Profit for the period before tax $1957$ $25\ 740$ $(2\ 814)$ $22$ $(243)$ $416$ $25\ 078$ Tax expenses $(199)$ $3\ 930$ - $(8)$ $3\ 723$   |  | 1 307                                | 140 686             | 335                 | -                     | -   | (1 252)         | 141 076         |
| Administrative expenses       (2 010)       (50 574)       (2 294)       -       -       1 607       (53 271)         Net result from equity accounted investments in associates       39       -       1 173       -       -       1 212         Other financial income/ expense       (165)       12 806       (71)       -       (11)       (3 616)       8 943         Profit for allocating insurance batches       -       (12 694)       -       -       -       (12 694)         Profit for the period before tax       1957       25 740       (2 814)       22       (243)       416       25 078         Tax expenses       (199)       3 930       -       (8)       -       -       3 723   | _  | 1 307                                | 140 686             | 335                 | -                     | -   | (1 252)         | 141 076         |
| Net result from equity accounted investments in associates       39       -       1 173       -       -       1 212         Other financial income/ expense       (165)       12 806       (71)       -       (11)       (3 616)       8 943         Profit for allocating insurance batches       -       (12 694)       -       -       -       (12 694)         Profit for the period before tax       1957       25 740       (2 814)       22       (243)       416       25 078         Tax expenses       (199)       3 930       -       (8)       -       -       3 723   | Result from transactions with financial instruments          | 1 307                                | 24 460              | 335                 | -                     | -   | 463             | 26 565          |
| associates       39       -       11/3       -       -       1212         Other financial income/ expense       (165)       12 806       (71)       -       (11)       (3 616)       8 943         Profit for allocating insurance batches       -       (12 694)       -       -       -       (12 694)         Profit for the period before tax       1957       25 740       (2 814)       22       (243)       416       25 078         Tax expenses       (199)       3 930       -       (8)       -       -       3 723   | Administrative expenses                                      | (2 010)                              | (50 574)            | (2 294)             | -                     | -   | 1 607           | (53 271)        |
| Profit for allocating insurance batches       -       (12 694)       -       -       (12 694)         Profit for the period before tax       1957       25 740       (2 814)       22       (243)       416       25 078         Tax expenses       (199)       3 930       -       (8)       -       -       3 723  | <b>i v</b>   | 39                                   | -                   | 1 173               | -                     | -   | -               | 1 212           |
| Profit for allocating insurance batches       -       (12 694)       -       -       (12 694)         Profit for the period before tax       1957       25 740       (2 814)       22       (243)       416       25 078         Tax expenses       (199)       3 930       -       (8)       -       -       3 723  | Other financial income/ expense                              | (165)                                | 12 806              | (71)                | -                     | (11)                                      | (3 616)         | 8 943           |
| Profit for the period before tax1 95725 740(2 814)22(243)41625 078Tax expenses(199)3 930-(8)3 723  |  | -                                    | (12 694)            | -                   | -                     | -   | -               | (12 694)        |
| Tax expenses       (199)       3 930       -       (8)       -       -       3 723   |  | 1 957                                | 25 740              | (2 814)             | 22                    | (243)                                     | 416             | 25 078          |
|  | -  | (199)                                | 3 930               | -                   | (8)                   | -   | -               | 3 723           |
|  | Net profit for the period                                    | 1 758                                | 29 670              | (2 814)             | <u> </u>              | (243)                                     | 416             | 28 801          |



| Operating segments<br>31 March 2017        | Production,<br>trade and<br>services | Financial<br>sector | Transport<br>sector | Real estate<br>Sector | Construction<br>and<br>engineering<br>sector | Elimination     | Consolidated    |
|--|--------------------------------------|---------------------|---------------------|-----------------------|--|-----------------|-----------------|
|  | <b>BGN '000</b>                      | BGN '000            | <b>BGN '000</b>     | BGN '000              | BGN '000                                     | <b>BGN '000</b> | <b>BGN '000</b> |
| Assets of the segment                      | 728 744                              | 8 693 122           | 896 874             | 76 860                | 17 869                                       | (2 130 311)     | 8 283 158       |
| Equity accounted investments in associates | 4 027                                | -                   | 23 351              | -                     | 2  | 4 299           | 31 679          |
| Total consolidated assets                  | 732 771                              | 8 693 122           | 920 225             | 76 860                | 17 871                                       | (2 126 012)     | 8 314 837       |
| Specialized reserves                       | -                                    | 269 673             | -                   | -                     | -  |                 | 269 673         |
| Liabilities of the segment                 | 267 288                              | 6 356 649           | 389 198             | 6 667                 | 11 836                                       | (624 733)       | 6 406 905       |
| Total consolidated liabilities             | 267 288                              | 6 356 649           | 389 198             | 6 667                 | 11 836                                       | (624 733)       | 6 406 905       |

| Operating segments<br>31 December 2016     | Production, trade<br>and services | Financial<br>sector | Transport<br>sector | Real estate<br>sector | Construction<br>and<br>engineering<br>sector | Elimination     | Consolidated    |
|--|-----------------------------------|---------------------|---------------------|-----------------------|--|-----------------|-----------------|
|  | <b>BGN '000</b>                   | BGN '000            | <b>BGN '000</b>     | <b>BGN '000</b>       | BGN '000                                     | <b>BGN '000</b> | <b>BGN '000</b> |
| Assets of the segment                      | 705 220                           | 8 573 450           | 883 660             | 76 606                | 24 320                                       | (2 109 243)     | 8 154 013       |
| Equity accounted investments in associates | 4 027                             | 10                  | 23 351              | -                     | -  | 3 087           | 30 475          |
| Total consolidated assets                  | 709 247                           | 8 573 460           | 907 011             | 76 606                | 24 320                                       | (2 106 156)     | 8 184 488       |
| Specialized reserves                       | -                                 | 276 016             | -                   | -                     | -  |                 | 276 016         |
| Liabilities of the segment                 | 244 985                           | 6 262 283           | 371 992             | 6 426                 | 18 042                                       | (598 416)       | 6 305 312       |
| Total consolidated liabilities             | 244 985                           | 6 262 283           | 371 992             | 6 426                 | 18 042                                       | (598 416)       | 6 305 312       |



| Operating segments<br>31 March 2016                          | Production,<br>trade and<br>services | Financial<br>sector | Transport<br>sector | Real estate<br>sector | Construction and<br>engineering<br>sector | Elimination     | Consolidated    |
|--|--------------------------------------|---------------------|---------------------|-----------------------|---|-----------------|-----------------|
|  | <b>BGN '000</b>                      | BGN '000            | BGN '000            | <b>BGN '000</b>       | <b>BGN '000</b>                           | <b>BGN '000</b> | <b>BGN '000</b> |
| Income from non-financial activities from external customers | 33 596                               | 7 653               | 66 275              | 87                    | 3 685                                     | 1 354           | 112 650         |
| Change in fair value of investment property                  | -                                    | -                   | -                   | -                     | -   | 477             | 477             |
| Gain from sale of non-current assets                         | (27)                                 | 20                  | (211)               | -                     | -   | -               | (218)           |
| Inter-segment income from non-financial activities           | 1 804                                | 156                 | 2 136               | -                     | 309                                       | (4 405)         | -               |
| Total income from non-financial activities                   | 35 373                               | 7 829               | 68 200              | 87                    | 3 994                                     | (2 574)         | 112 909         |
| Result from non-financial activities                         | 4 224                                | 7 829               | 5 078               | (300)                 | 167                                       | <b>1 429</b>    | 18 427          |
| Insurance income from external customers                     | -                                    | 431 104             | -                   | -                     | -   | -               | 431 104         |
| Inter-segment insurance income                               | -                                    | 1 491               | -                   | -                     | -   | (1 491)         | -               |
| Total insurance income                                       | -                                    | 432 595             | -                   | -                     | -   | (1 491)         | 431 104         |
| Result from insurance  | -                                    | 14 342              | -                   | -                     | -   | (1 291)         | 13 051          |
| Interest income  | 1 140                                | 54 767              | 190                 | 63                    | 28  | (3 100)         | 53 088          |
| Interest expenses  | (1 994)                              | (16 564)            | (3 016)             | (8)                   | (132)                                     | 3 100           | (18 614)        |
| Result from interest   | (854)                                | 38 203              | (2 826)             | 55                    | (104)                                     | -               | 34 474          |
| Gains from transactions with financial instruments           | -                                    | 131 945             | -                   | -                     | -   | (1 659)         | 130 286         |
| Result from transactions with financial instruments          | -                                    | 15 837              | (2)                 | -                     | -   | 1 934           | 17 769          |
| Administrative expenses                                      | (1 470)                              | (59 580)            | (2 303)             | -                     | -   | 1 742           | (61 611)        |
| Net result from equity accounted investments in associates   | 48                                   | -                   | 751                 | -                     | -   | -               | 799             |
| Other financial income/ expense                              | (52)                                 | 10 366              | (755)               | -                     | (9)                                       | (3 580)         | 5 970           |
| Profit for allocating insurance batches                      | -                                    | (5 758)             | -                   | -                     | -   |                 | (5 758)         |
| Profit for the period before tax                             | 1 896                                | 21 239              | (57)                | (245)                 | 54  | 234             | 23 121          |
| Tax expenses   | (273)                                | (435)               | (6)                 | -                     | -   | -               | (714)           |
| Net profit for the period                                    | 1 623                                | 20 804              | (63)                | (245)                 | 54  | 234             | 22 407          |



| Operating segments                         | Production,<br>trade and<br>services | Financial<br>sector | Transport<br>sector | Real estate<br>Sector | Construction<br>and<br>engineering | Elimination | Consolidated |
|--|--------------------------------------|---------------------|---------------------|-----------------------|------------------------------------|-------------|--------------|
| 31 March 2016                              | BGN '000                             | BGN '000            | BGN '000            | BGN '000              | sector<br>BGN '000                 | BGN '000    | BGN '000     |
| Assets of the segment                      | 693 026                              | 8 586 926           | 863 575             | 69 107                | 20 750                             | (2 320 262) | 7 913 122    |
| Equity accounted investments in associates | 4 207                                | 10                  | 23 178              | -                     | 2                                  | 427         | 27 824       |
| Total consolidated assets                  | 697 233                              | 8 586 936           | 886 753             | 69 107                | 20 752                             | (2 319 835) | 7 940 946    |
| Specialized reserves                       | -                                    | 287 713             | -                   | -                     | -                                  |             | 287 713      |
| Liabilities of the segment                 | 231 931                              | 6 248 758           | 342 544             | 5 743                 | 16 152                             | (729 528)   | 6 115 600    |
| Total consolidated liabilities             | 231 931                              | 6 248 758           | 342 544             | 5 743                 | 16 152                             | (729 528)   | 6 115 600    |



#### 7. Property, plant and equipment

Property, plant and equipment of the Group include land, buildings, plant and equipment, vehicles, repairs of rented fixed assets, assets in process of acquisition, etc. presented in the consolidated interim financial statements as at March 31, 2016. Their carrying amount can be analyzed as follows:

|   | Land        | Building | Machines       | Equipment<br>and spare<br>parts | Vehicles       | Repairs        | Others   | Advances<br>and assets<br>in process<br>of<br>acquisition | Total     |         |
|---|-------------|----------|----------------|---------------------------------|----------------|----------------|----------|---|-----------|---------|
|   | BGN'<br>000 |          | <b>BGN'000</b> | BGN'000                         | <b>BGN'000</b> | <b>BGN'000</b> | BGN'000  | BGN'000   | BGN'000   | BGN'000 |
| Balance at 1 January 2017<br>Additions: | 52 651      | 124 769  | 176 066        | 84 989                          | 128 159        | 23 487         | 73 462   | 60 258  | 723 841   |         |
| - separately acquired<br>Disposals      | 9           | 8 859    | 3 680          | 356                             | 636            | 702            | 7        | 2 496   | 16 745    |         |
| - separately disposed                   | -           | -        | (36)           | (27)                            | (2 416)        | -              | (24)     | (13 513)  | (16 016)  |         |
| Balance at 31 March 2017                | 52 660      | 133 628  | 179 710        | 85 318                          | 126 379        | 24 189         | 73 445   | 49 241  | 724 570   |         |
| Depreciation                            |             |          |                |                                 |                |                |          |   |           |         |
| Balance at 1 January 2017               | -           | (21 921) | (109 076)      | (32 332)                        | (52 122)       | (22 621)       | (35 567) | -   | (273 639) |         |
| Depreciation                            | -           | (874)    | (2 612)        | (438)                           | (841)          | (384)          | (702)    | -   | (5 851)   |         |
| Balance at 31 March 2017                | -           | (22 795) | (111 688)      | (32 770)                        | (52 963)       | (23 005)       | (36 269) | -   | (279 490) |         |
| Carrying amount at<br>31 March 2017     | 52 660      | 110 833  | 68 022         | 52 548                          | 73 416         | 1 184          | 37 176   | 49 241  | 445 080   |         |



- as at 31 December 2016

|  | Land            | Building         | Machines         | Equipmen<br>t  | Vehicles         | Repairs        | Others         | Assets in<br>process of<br>acquisition | Total                          |
|--|-----------------|------------------|------------------|----------------|------------------|----------------|----------------|--|--------------------------------|
|  | BGN'00<br>0     | <b>BGN'000</b>   | <b>BGN'000</b>   | <b>BGN'000</b> | <b>BGN'000</b>   | <b>BGN'000</b> | BGN'000        | BGN'000                                | <b>BGN'000</b>                 |
| <b>Balance at 1 January 2016</b><br>Additions:   | 60 243          | 93 717           | 179 443          | 82 107         | 132 098          | <b>22</b> 140  | 71 577         | 84 723                                 | 726 048                        |
| - separately acquired<br>- reclassified<br>Disposals   | 3 114           | 38 295           | 1 802<br>200     | 3 086          | 5 200<br>1       | 1 035<br>390   | 52<br>2 508    | 22 697                                 | 75 281<br>3 099                |
| <ul> <li>separately disposed</li> <li>business combinations</li> <li>reclassified</li> </ul> | (10 701)<br>(5) | (6 409)<br>(834) | (5 279)<br>(100) | (204)          | (8 947)<br>(193) | (78)           | (336)<br>(339) | (39 795)<br>-<br>(7 367)               | (71 749)<br>(1 471)<br>(7 367) |
| Balance at 31 December 2016  | 52 651          | 124 769          | 176 066          | 84 989         | 128 159          | 23 487         | 73 462         | 60 258                                 | 723 841                        |
| <b>Depreciation</b><br><b>Balance at 1 January 2016</b><br>Business combinations             | -               | (19 068)<br>635  | (104 706)<br>425 | (29 338)       | (50 426)<br>137  | (20 848)       | (33 215)<br>91 | -                                      | (257 601)<br>1 288             |
| Dispolsal depreciation - reclassified  | -               | 269              | 3 072            | 13             | 4 214            | 78             | 337            |  | 7 983                          |
| Depreciation   |                 | (3 7 5 7)        | (7 867)          | (3 007)        | (6 047)          | (1 851)        | (2 780)        | _                                      | (25 309)                       |
| Balance at 31 December 2016  | -               | (21 921)         | (109 076)        | (32 332)       | (52 122)         | (22 621)       | (35 567)       | -                                      | (273 639)                      |
| Carrying amount at 31 December 2016  | 52 651          | 102 848          | 66 990           | 52 657         | 76 037           | 866            | 37 895         | 60 258                                 | 450 202                        |



- as at 31 March 2016

|   | Land        | Building            | Machine<br>s       | Equipmen<br>t       | Vehicles            | Repairs           | Others            | Assets in<br>process of<br>acquisition | Total                |
|---|-------------|---------------------|--------------------|---------------------|---------------------|-------------------|-------------------|--|----------------------|
|   | BGN'00<br>0 | <b>BGN'000</b>      | <b>BGN'000</b>     | <b>BGN'000</b>      | <b>BGN'000</b>      | <b>BGN'000</b>    | <b>BGN'000</b>    | BGN'000                                | <b>BGN'000</b>       |
| <b>Balance at 1 January 2016</b><br>Additions:                | 60 243      | 93 717              | 179 443            | 82 107              | 132 098             | <b>22</b> 140     | 71 577            | 84 723                                 | 726 048              |
| <ul> <li>separately acquired</li> <li>reclassified</li> </ul> | 5           | 229                 | 271                | 980 -               | 1 274               | 1 379             | 51                | 7 330<br>(1 880)                       | 11 519<br>(1 880)    |
| Disposals<br>- separately disposed                            |             | (4)                 | (3)                | (2 249)             | (83)                | -                 | (3)               | (1 240)                                | (3 582)              |
| Balance at 31 March 2016                                      | 60 248      | 93 942              | 179 711            | 80 838              | 133 289             | 23 519            | 71 625            | 88 933                                 | 732 105              |
| Depreciation<br>Balance at 1 January 2016                     | -           | (19 068)            | (104 706)          | (29 338)            | (50 426)            | (20 848)          | (33 215)          | -                                      | (257 601)            |
| Dispolsal depreciation -<br>reclassified                      | -           | 2                   | 1                  | 1 679               | 83                  | -                 | 2                 | -                                      | 1 767                |
| Depreciation<br>Balance at 31 March 2016                      |             | (2 381)<br>(21 447) | (988)<br>(105 693) | (2 105)<br>(29 764) | (1 528)<br>(51 871) | (458)<br>(21 306) | (626)<br>(33 839) | -                                      | (8 086)<br>(263 920) |
| Carrying amount at 31 March 2016                              | 60 248      | 72 495              | 74 018             | 51 074              | 81 418              | 2 213             | 37 786            | 88 933                                 | 468 185              |



#### 8. Long-term financial assets

Financial assets, recognized in the interim condensed consolidated statement of financial position, include the following financial asset categories:

|   | 31.03.2017<br>BGN '000 | 31.12.2016<br>BGN '000 | 31.03.2016<br>BGN '000 |
|---|------------------------|------------------------|------------------------|
| Financial assets at fair value through profit or loss | 9 092                  | 13 184                 | 6 856                  |
| Held-to-maturity financial assets                     | -                      | -                      | 477 489                |
| Loans and receivables                                 | 1 974 938              | 1 980 609              | 1 676 261              |
| Available-for-sale financial assets                   | 549 343                | 525 167                | 199 701                |
|   | 2 533 373              | 2 518 960              | 2 360 307              |
| Impairment  | (69 314)               | (66 339)               | (45 490)               |
|   | 2 464 059              | 2 452 621              | 2 314 817              |

#### 9. Short-term financial assets

Financial assets, recognized in the interim condensed consolidated statement of financial position, include the following financial asset categories:

|   | 31.03.2017<br>BGN '000 | 31.12.2016<br>BGN '000 | 31.03.2016<br>BGN '000 |
|---|------------------------|------------------------|------------------------|
| Financial assets at fair value through profit or loss | 1 397 949              | 1 332 561              | 1 243 771              |
| Held-to-maturity financial assets                     | 36 247                 | 30 188                 | 116 044                |
| Loans and receivables                                 | 854 792                | 942 034                | 1 024 966              |
| Held for sale financial assets                        | 146 222                | 148 916                | 74 397                 |
|   | 2 435 210              | 2 453 699              | 2 459 178              |
| Impairment  | (31 146)               | (30 336)               | (30 391)               |
|   | 2 404 064              | 2 423 363              | 2 428 787              |



#### 10. Share capital

The share capital of Chimimport as at 31 March 2017 consists of 239 646 267 ordinary shares with a par value of BGN 1, including 12 732 039 ordinary shares acquired by companies of Chimimport Group. The shares of the Company are ordinary, registered and subject to unrestricted transfers and entitle 1 voting right and liquidation quota.

| Shares issued and fully paid:  | 31.03.2017             | 31.12.2016               | 31.03.2016                      |
|--|------------------------|--------------------------|---------------------------------|
| <ul> <li>beginning of the year</li> <li>treasury shares /ordinary and preferred/,</li> </ul> | 226 914 228            | 225 092 055              | 225 092 055                     |
| acquired by subsidiaries during the year<br>Shares issued and fully paid as at period end    | 138 720<br>227 052 948 | 1 822 173<br>226 914 228 | (530 200)<br><b>224 561 855</b> |

All privilege shares, issued on 12 June 2009, were converted into ordinary shares on 15 June 2016, as per the Memorandum:

The list of principle shareholders, holding shares /ordinary and preferred/ of the capital of Chimimport AD is presented as follows:

| 1  | 31.03.2017                      | 31.03.2017 | 31.12.2016                      | 31.12.2016 | 31.03.2016                      | 31.03.2016 | 31.03.2016                       | 31.03.2016 |
|--|---------------------------------|------------|---------------------------------|------------|---------------------------------|------------|----------------------------------|------------|
|  | Number of<br>ordinary<br>shares | 0/0        | Number of<br>ordinary<br>shares | %          | Number of<br>ordinary<br>shares | %          | Number of<br>preferred<br>shares | º⁄0        |
| Invest Capital AD                                    | 174 847 247                     | 72.96%     | 175 002 247                     | 73.03%     | 111 185 365                     | 73,69%     | 65 015 282                       | 73,24%     |
| Other legal<br>entities and<br>private individuals _ | 64 799 020                      | 27.04%     | 64 643 773                      | 26.97%     | 39 690 231                      | 26,31%     | 23 755 389                       | 26,76%     |
|  | 239 646 267                     | 100.00%    | 239 646 267                     | 100.00%    | 150 875 596                     | 100,00%    | 88 770 671                       | 100,00%    |
| Shares of the<br>Group, acquired<br>by subsidiaries  |                                 |            |                                 |            |                                 |            |                                  |            |
| CCB Group AD   | (1 296 605)                     | 0,78%      | (1 863 605)                     | 0,78%      | (5 160 005)                     | 3,42%      | -                                | -          |
| ZAD Armeec   | (3 236 507)                     | 1,34%      | (3 211 507)                     | 1,34%      | (745 400)                       | 0,49%      | (3 000 000)                      | 3,38%      |
| CCB AD   | (188 100)                       | 0,08%      | (192 620)                       | 0,08%      | (121 100)                       | 0,08%      | (67 000)                         | 0,08%      |
| POAD CCB Sila  | (7 872 107)                     | 3,11%      | (7 464 307)                     | 3,11%      | (763 676)                       | 0,51%      | (5 227 231)                      | 5,89%      |
| -  | (12 593 319)                    | 5,31%      | (12 732 039)                    | 5,31%      | (6 790 181)                     | 4,50%      | (8 294 231)                      | 9,34%      |
| Net number of shares                                 | 227 052 948                     | _          | 226 914 228                     | _          | 144 085 415                     | =          | 80 476 440                       |            |

Withholding tax for dividends due from individuals and foreign legal entities, registered in countries that are not members of EU for 2015 and 2016 amounts to 5% and the tax is deducted from the gross amount of dividends.



#### 11. Borrowings

Borrowings include financial liabilities as follows:

|   |                | Current    |                |                | Non-curren | nt         |
|---|----------------|------------|----------------|----------------|------------|------------|
|   | 31.03.2017     | 31.12.2016 | 31.03.2016     | 31.03.2017     | 31.12.2016 | 31.03.2016 |
|   | <b>BGN'000</b> | BGN'000    | <b>BGN'000</b> | <b>BGN'000</b> | BGN'000    | BGN'000    |
| Financial liabilities measured at amortized cost: |                |            |                |                |            |            |
| Liabilities to depositors                         | 3 663 845      | 3 633 088  | 3 474 332      | 1 061 395      | 998 430    | 901 466    |
| Liabilities for dividends                         | 6 763          | 6 506      | 14 733         | -              | -          | 7 142      |
| Bonds and debenture loan                          | 2 770          | 2 895      | 2 873          | 36 568         | 34 587     | 162 333    |
| Bank loans  | 66 205         | 67 239     | 64 368         | 79 532         | 83 278     | 92 558     |
| Other borrowings                                  | 31 224         | 31 268     | 37 643         | 4 108          | 3 520      | 766        |
| Derivatives, held-for-trading                     | -              | 209        | 1 345          | -              | -          | -          |
| Deposits from banks                               | 8 448          | 8 359      | 5 612          | -              | -          | -          |
| Cession liabilities                               | 18 419         | 18 591     | 14 616         | 4 206          | 4 206      | 8 412      |
| Liabilities under repurchase agreements           | 17 409         | 17 409     | 13 401         | -              | -          | -          |
| Total carrying amount                             | 3 815 083      | 3 785 564  | 3 628 923      | 1 185 809      | 1 124 021  | 1 172 677  |

During the period the Group of Chimimport received borrowings other than borrowings from banking activities under long-term and short-term loans agreements for cash at interest rates between 3% - 8%

#### 12. Income tax expenses

Recognized tax expenses are based on management's best estimate of the expected annual tax rate. The tax rate, valid for 2017 is 10% corporate tax (the expected annual tax rate for the period ended on 31 December 2016 was 10%).

#### 13. Earnings per shares

The basic earnings per share have been calculated using the net results attributable to shareholders of the Company as the numerator.

The weighted average number of outstanding shares used for basic earnings per share as well as profit attributable to shareholders, as at 31 March 2017, is:

|  | 31 March 2017             | 31 March 2016             |
|--|---------------------------|---------------------------|
| Profit attributable to the shareholders (BGN)<br>Weighted average number of outstanding shares | 26 667 000<br>226 963 551 | 20 961 100<br>144 185 261 |
| Basic earnings per share (BGN per share)   | 0.117                     | 0.145                     |

The weighted average number of shares outstanding ordinary and ordinary and preferred, used for the calculation of basic and diluted earnings per share as well as the net profit decreased by the dividend liabilities attributable to shareholders are as follows:



|  | As at 31.03.2017            |                               |
|--|-----------------------------|-------------------------------|
|  | Basic earnings per<br>share | Diluted earnings<br>per share |
| Net profit, attributable to shareholders, adjusted with dividend expense (BGN) | -                           | 21 596 400                    |
| Weighted average number of shares  | -                           | 225 025 499                   |
| Diluted earnings per share (BGN per share)                                     | -                           | 0.096                         |

#### 14. Related party transactions

The Group's related parties include its owners, associates and key management personnel.

#### 14.1. Transaction with owners

| Sale of goods and services, interest income and other income       | 31.03.2017     | 31.03.2016     |
|--|----------------|----------------|
|  | <b>BGN'000</b> | <b>BGN'000</b> |
| - interest income  |                |                |
| Oweners  | 214            | 477            |
|  |                |                |
| - sale of services and others                                      |                |                |
| Oweners  | 2              | 6              |
| Purchase of goods and services, interest expense and other expense |                |                |
| - purchase of services   |                |                |
| Oweners  | -              | -              |
|  |                |                |
| - interest expense   |                |                |
| Oweners  | -              | -              |

#### 14.2. Transaction with associates and other related parties under common control

| Sale of goods and services, interest income and other income | 31.03.2017     | 31.03.2016     |
|--|----------------|----------------|
|  | <b>BGN'000</b> | <b>BGN'000</b> |
| - sale of finished goods                                     |                |                |
| - associated parties   | 263            | 289            |
| - other related parties                                      | 120            | 92             |



| Sale of goods and services, interest income and other income | 31.03.2017     | 31.03.2016     |
|--|----------------|----------------|
|  | <b>BGN'000</b> | <b>BGN'000</b> |
| - sale of goods  |                |                |
| - associated parties   | 94             | 96             |
| - other related parties                                      | 275            | 332            |
| - sale of services   |                |                |
| - associated parties   | 1 226          | 1 703          |
| - other related parties                                      | 512            | 367            |
| - interest income  |                |                |
| - associated parties   | -              | -              |
| - joint ventures   | -              | -              |
| - other related parties                                      | 536            | 203            |
| - other income   |                |                |
| - associated parties   | 23             | 7              |
| - joint ventures   | -              | 2              |
| - other related parties                                      | -              | 9              |
| Purchase of services and interest expense                    | 31.03.2017     | 31.03.2016     |
|  | <b>BGN'000</b> | <b>BGN'000</b> |
| - purchase of services                                       |                |                |
| - associated parties   | (2 947)        | (4 000)        |
| - other related parties                                      | (226)          | (596)          |
| - interest expense and other expenses                        |                |                |
| - associated parties   | (7)            | (4)            |
| - other related parties joint ventures                       | (10)           | (14)           |

#### 14.3. Transaction with key managment personnel

Key management of the Group includes members of the Managing Board and Supervisory Board. Key management personnel remuneration includes the following expenses:

| 31.03.2017     | 31.03.2016                           |
|----------------|--------------------------------------|
| <b>BGN'000</b> | <b>BGN'000</b>                       |
|                |                                      |
| (956)          | (42)                                 |
| (19)           | (5)                                  |
| -              | -                                    |
| (975)          | (47)                                 |
|                | <b>BGN'000</b><br>(956)<br>(19)<br>- |



#### 15. Related party balances

|                                 | 31.03.2017      | 31.12.2016     | 31.03.2016     |
|---------------------------------|-----------------|----------------|----------------|
|                                 | <b>BGN'000</b>  | <b>BGN'000</b> | <b>BGN'000</b> |
| Non-current receivables from:   |                 |                |                |
| -owners                         | 1 089           | 3 056          | 4 024          |
| -associated parties             | -               | 2 317          | -              |
| -joint- ventures                | 40              | 40             | 38             |
| - other related parties         | 3 385           | 3 334          | 7 528          |
| Total                           | 4 514           | 8 747          | 11 590         |
| Current receivables from:       |                 |                |                |
| -owners                         | 40 405          | 37 827         | 184 503        |
| - associates                    | 3 133           | 834            | 1 358          |
| -joint- ventures                | 889             | 698            | 508            |
| - other related parties         | 28 690          | 25 784         | 35 064         |
| Total                           | 73 117          | 65 143         | 221 433        |
|                                 | 31.03.2017      | 31.12.2016     | 31.03.2016     |
|                                 | <b>BGN'000</b>  | <b>BGN'000</b> | <b>BGN'000</b> |
| Non-current payables to:        |                 |                |                |
| -owners                         | 1               | 10             | 37             |
| - associates and joint ventures | 2 004           | 2 934          | 895            |
| -joint- ventures                | -               | 130            | 94             |
| - other related parties         | 2 387           | 1 419          | 2 943          |
| Total                           | 4 392           | 4 493          | 3 969          |
| Current payables to:            |                 |                |                |
|                                 |                 |                |                |
| -owners                         | 2 538           | 580            | 89             |
| -owners<br>- associates         | 2 538<br>11 408 | 580<br>13 914  | 89<br>9 659    |
|                                 |                 |                |                |
| - associates                    |                 | 13 914         |                |

#### 16. Post - reporting date events

No significant events occurred after the reporting date.

#### 17. Autoriazation of the interim condensed financial statements

The interim condensed consolidated financial statements as of 31 March 2017 (including comparatives) were approved for issue by the Managing board on 30 May 2017.