

### Annual Activity Report of Chimimport AD, Sofia for 2013

This Annual Activity Report presents comments and analysis of the financial reports and other substantial information regarding the financial statement and results from the activity for the period 1 January - 31 December 2013.

It has been prepared in accordance with Article 33, Paragraph 1 from the Accountancy Act; Article 100, Paragraph 7 from the Public Offering of Securities Act and Appendix No. 10 to Article 32, Paragraph 1, Section 2, Article 35, Paragraph 1, Section 2, Article 41, Paragraph 1, Section 2.

Chimimport AD is a public joint-stock company with a registered office at 2 Stefan Karadja Str., Sofia, Bulgaria.

The Company has the following managing bodies: General Meeting of the Shareholders, Supervisory Board and Managing Board.

### 1 Members of the Supervisory Board are:

- 1. Chimimport Invest AD, represented by Marin Mitev;
- 2. CCB Group EAD, represented by Miroliub Ivanov;
- 3. Mariana Bazhdarova.

### 2 Members of the Managing Board are:

- 1. Alexander Kerezov
- 2. Ivo Kamenov
- 3. Marin Mitev
- 4. Nicola Mishev
- 5. Miroliub Ivanov
- 6. Tzvetan Botev

The Company is represented by its executive directors Ivo Kamenov and Marin Mitev both together and separately.

The shares of the company are listed on the Bulgarian Stock Exchange - Sofia AD.

Share capital: The Company's share capital is at the amount of BGN 239 646 267.

**Number of shares issued**: The share capital of the Company as at 31 December 2013 consists of 150 875 596 ordinary shares with a par value of BGN 1 and 88 770 671preferred shares with a par value of BGN 1. The shares of the Company are ordinary, registered and subject to unrestricted transfers and entitle 1 voting right and liquidation quota. The preferred shares do not entitle voting rights. They give the owner the right to a cumulative guaranteed dividend and to a guaranteed liquidation quota of the Company's estate. Preferred shares can be converted by their owners at any time before the 7-year term of the issue is expired.



The Company's main economic activity is:

- Acquisition, management and sale of shares in Bulgarian and foreign companies;
- Financing of companies, in which interest is held;
- Bank services, finance, insurance and social security;
- Securitization of real estate and receivables;
- Extraction of oil and natural gas;
- Creation of facilities in the area of oil industry, production of bio fuel and production of rubber products;
- Production and trading with oil and chemical products;
- Production of vegetable oil, purchase, processing and trade with grain foods;
- Aviation transport and ground activities on servicing and repairing of aircrafts and aircraft engines;
- River and sea transportation and port infrastructure;
- Commercial agency and brokerage;
- Commission, forwarding and warehousing services.



## 1. Information regarding the value and quantity of general categories of goods, products and/or provided services including their contribution to the issuer's revenue from sales in general and changes occurred in the current year

Due to the specific character of the issuer's business activity - holding activity, the majority of the Company's revenue includes not only the operating revenue, but also financial revenue, which is formed by gains from transactions with financial instruments, interest income and dividends received. The operating income is mainly due to investment property revenue, services and other incomes.

### Percentage ratios of the operating revenue

For 2013 the structure of revenue amounting to BGN 96 043 thousand (2012: BGN 116 484 thousand includes:

- gains from transactions with financial instruments -31.73% (2012: 58.29%),
- gains from sale of non-current assets -0.11% (2012: 0.00%),
- interest income, gains from foreign exchange differences and other gains (net)- 47.59% (2012: 35.35%),
- revenue from rents, services and gain on investment property revaluation 18.57% (2012: 5.62%),
- dividend income 2.00% (2012: 0.74%).

2. Information regarding income, distributed in separate activity categories, internal and external markets, as well as information on the rendering of services, reflecting the degree of dependency for each customer. In case the percentage of any of the customers exceeds 10 percent of the sales revenue or expenses, information should be provided for each person individually, the client's contribution to sale or purchases and its relationship with the issuer

### 2.1. Financial indicators

The Company closed the financial year of 2013 with total revenue amounting to BGN 96 043 thousand. The total revenue for 2013 has decreased with 17.55% compared to BGN 116 484 thousand in 2012.

Operating expenses for the year amount to BGN 35 942 thousand, which is an decrease of BGN 5 259 thousand in comparison with the previous period i.e. decrease with 12. 76%.

The financial result for the year ended 2013 is profit before taxes amounting to BGN 60 101 thousand and profit after taxes amounting to BGN 54 422 thousand. The reported decrease of 20.17% for the gross and 20.36% for the net result or BGN 15 182 thousand, and. 13 911 thousand respectively, is due to a decrease in operating revenue.



The Company's financial indicators for 2013 are as follows:

MAIN FINANCIAL INDICATORS	2013 BGN'000	2012 BGN'000	Change to prior period in %
Operating revenue	50 339	75 307	(33.15%)
Operating expenses	6 313	6 241	1.15%
Earnings before interest, taxes, depreciation and amortization (EBITDA)	45 484	69 003	(34.08%)
EBITDA / Sales Revenue (%)	0.90	0.92	(2.17%)
Earnings before interest and tax (EBIT)	45 413	68 945	(34.13%)
EBIT / Sales Revenue (%)	0.90	0.92	(2.17%)
Profit before taxes	60 101	75 283	(20.17%)
Net profit	54 422	68 333	(20.36%)
Non-current assets	947 607	958 992	(1.19%)
Non-current liabilities	226 047	216 490	4.41%
Current assets	594 996	521 764	14.04%
Current liabilities	171 981	174 134	(1.24%)
Working capital	423 015	347 630	21.69%
Equity capital	1 144 575	1 090 132	4.99%
Non-current capital	1 370 622	1 306 622	4.90%
Financial leverage ratio	0.20	0.20	-
Solvency ratio	5.06	5.04	0.40%
Current ratio	3.46	3.00	15.33%
Cash to current liabilities ratio	0.50	0.65	(23.08%)
Financial balance	423 015	347 630	21.69%
ROE	0.23	0.29	(20.69%)
ROA	0.04	0.05	(20.00%)
Cash and cash equivalents	86 096	112 721	(23.62%)



### Revenue and expenses structure

### General revenue structure (changes compared to prior period)

	2013 BGN'000	2012 BGN'000	Increase/ (Decrease)
Gains from transactions with financial instruments	30 473	67 891	(55.11%)
Interest income	42 365	38 744	9.35%
Other financial income	3 339	2 433	37.24%
Operating revenue	17 831	6 554	172.06%
Dividend income	1 992	862	131.09%
Gains from sale of non-current assets	43	3	1333.33%

### General expenses structure (changes compared to prior period)

	2013 BGN'000	2012 BGN'000	Increase/ (Decrease)
Losses from transactions with financial instruments			
Losses from transactions with financial instruments	(10)	(33)	(69.70%)
	(10)	(33)	(69.70%)
Interest expense, related to:			
- loans received	(17 668)	(21 264)	(16.91%)
- interest, associated with preference shares	(6 440)	(7 638)	(15.68%)
- bank loans	(3 569)	(3 504)	1.86%
	(27 677)	(32 406)	(14.59%)



	2013 BGN'000	2012 BGN'000	Increase/ (Decrease)
Other financial expenses			
Losses from changes in the exchange rates	(1 812)	(2 374)	(23.67%)
Bank fees and commissions	(140)	(180)	(22.22%)
	(1 952)	(2 554)	(23.57%)
	2013 BGN'000	2012 BGN'000	Increase/ (Decrease)
Hired services expenses	(4 832)	(4 641)	4.12%
Employee benefits expenses	(776)	(840)	(7.62%)
Written-off receivables	(327)	(265)	23.40%
Depreciation and amortization	(71)	(58)	22.41%
Cost of materials	(78)	(76)	2.63%
Cost of goods sold	(4)	(7)	(42.86%)
Other expenses	(215)	(321)	(33.02%)
	(6 303)	(6 208)	1.53%

The Company reports operating expenses for 2013 amounting to BGN 35 942 thousand, which is a decrease of 12.76 % compared to 2012.

### 3 Post balance sheet events

On 17 February 2014 Chimimport AD acquired 76 836 shares of the company Oil and Gas Exploration and Production AD resulting in increase of its participation 0.63%. The total acquisition cost amounted to BGN 766 thousand.

### 4 Important Research and Development

The Company did not appoint or perform any important research and development activities during 2013.

### 5 Information regarding concluded significant transactions or such of a significant importance for the activity of the issuer

Chimimport AD has no significant transactions during the period within the meaning of Art. 114, Par.1 of the Public Offering of Securities Act.



### 6 Information regarding the transactions between the issuer and its related parties in 2013, the proposals for concluding such transactions, as well as transactions not related to the main activity, including the amount of the transactions, the relationship between the parties and any other information, needed for valuation of the impact on the financial statement of the issuer

The related parties of the Company include: the parent company, its subsidiaries, the key management personnel and other parties, described below.

#### Transactions with owners

Sales	2013 BGN'000	2012 BGN'000
- sale of services, rental income and interest income Chimimport Invest AD – parent company	8 710	12 437
Purchases	2013 BGN'000	2012 BGN'000
- purchases of services, goods and interests		
Chimimport Invest AD – parent company	403	403
Transactions with subsidiaries and associates		
	2013	2012
Calar	<b>BGN'000</b>	BGN'000
Sales		
- sales of goods Bulchimtrade OOD	3	4
CCB AD	5	133
	3	135
- sale of services, rental income and interest income	0	107
CCB Group EAD	5 749	3 991
Omega Finance OOD	2 334	2
Zarneni Hrani Bulgaria AD	1 254	91
CCB AD	1 206	2 648
Trans Intercar EOOD	964	865
Bulgarian Airways Group EAD	951	1 025
Energoproekt AD	567	592
Bulgarian Shipping Company EAD	387	2 482
Port Lesport AD	310	276
Port Balchik AD	83	111
PDNG AD	38	20
ZAD Armeec	20	-
POAD CCB	11	7
Himceltex OOD	11	6
Parahodstvo BRP AD	5	5
Others	21	20
	13 911	12 141



	2013 BGN'000	2012 BGN'000
Purchases		
- purchase of services, goods and interest income(subsidiaries)		
Chimimport Holland B.V.	13 987	13 554
CCB AD	1 922	1 465
ZAD Armeec	1 056	291
Port Lesport AD	316	284
HGH Consult Ltd.	312	282
ZAED CCB Life	249	247
Trans Intercar EOOD	244	273
PDNG AD	231	277
Omega Finance OOD	144	2 213
Bulgarska Petrolna Rafineriya EOOD	141	120
Prime Lega Consult OOD	108	116
Plovdivska Stokova Borsa AD	100	96
Other	9	47
	18 819	19 265
Loans		
Loans granted	28 043	10 145
Loans received	11 385	12 946

Key management personnel comprise the members of Supervisory and Managing Boards. The remuneration of key management personnel includes current salaries and wages, as follows

The transactions with key management personnel are as follows:

	2013	2012
	<b>BGN'000</b>	<b>BGN'000</b>
Short-term employee benefits:		
Salaries, including bonuses	(2 411)	(570)
Social security expenses	(28)	(28)
Company car allowance	(6)	(9)
Total remunerations	(2 445)	(607)

7 Information regarding unusual events and indices for the issuer that has a significant influence on its activity and realized income and expenses; valuation of this influence on the financial results for the current year.

No unusual events for the issuer that might have a significant impact on its activities that have occurred in 2013.



#### 8 Information regarding off-balance transactions

The Company has provided guarantees under Article 240 of the Commercial Act as a member of the managing and supervisory boards of the Parahodstvo Bulgarsko Rechno Plavane AD and Oil and Gas Exploration and Production Plc.

The company is co-signer on the following contracts:

- credit line contract with repayment schedule signed between DSK EAD and Zarneni Hrani Bulgaria AD for the amount of BGN 9 000 thousand with maturity date on 25 January 2017;

- credit contract with repayment schedule signed on 05.12.2011 between Alpha Bank EAD and Slanchevi lachi Provadia AD for the carrying amount of liabilities- EUR 5 553 thousand (BGN 10 861 thousand) with maturity date on 31 December 2015;

- contract signed on 25.11.2011 between Bulgarian Development Bank EAD and Zarneni Hrani Grain AD for the amount of BGN 16 000 thousand (as at 31.12.2013 the loan is not yet utilized);

- credit contract 100-342/10.08.2006 signed between Post Bank AD and Zarneni Hrani Bulgaria Grain AD for the amount of BGN 2 493 thousand with maturity date 10.04.2016;

- frame revolving credit contract 26/28.08.2007 and overdraft contract from 28.08.2007 signed between UniCredit Bulbank AD and Zarneni Hrani Bulgaria AD for the amount of BGN 16 000 thousand with maturity date on 13.12.2016;

- credit contract between DSK Bank EAD and Bulgarian Shipping Company EAD for the amount of EUR 11 000 thousand (BGN 21 514 thousand) with maturity date 25 April 2016;

- credit contract between Corporate Commercial Bank EAD and Bulgarian Airways Group EAD for the amount of EUR 25 000 thousand (BGN 48 896 thousand) with maturity date 25 July 2017.

The Company has signed a guarantee contract with Landesbank Baden-Württemberg related to bank loan contract from 29.08.2008 wit maturity on 28.08.2017, bank loan contract from 16.11.2006 with maturity on 28.08.2017, bank loan contract from 10.11.2006 with maturity on 30.04.2015, of Zarneni Hrani Bulgaria AD with total amount outstanding of BGN 6 808 thousand.

Bank guarantees issued under contract with DSK Bank EAD, dated 2 October 2006, secured by mortgage on a building "Dom na geologa" in resort St.st. Constantine and Elena, owned by Park Build EOOD:

Bank guarantees in favor of Bulgargaz EAD at the amount of BGN 141 thousand - with maturity date 20.08.2014;

Two bank guarantees in favor of Ministry of Economy, Energy and Tourism at the total amount of up to BGN 86 thousand and BGN 98 thousand – with validity up to 31.03.2015 and 30.06.2015.

Two bank guarantees in favor of Ministry of Transport at the total amount of up to BGN 449 thousand and BGN 160 thousand – with validity up to 31.10. 2015.

Bank guarantees in favor of individuals at the amount of BGN 110 thousand with validity up to 30 July 2014;



Bank guarantees issued under contract with UniCredit Bulbank AD at the amount of BGN 121 thousand with validity up to 30 November 2030.

The Company has signed contract for several bank guarantees from 05 November 2010 with secured by mortgage on a building "Dom na geologa" in resort St.St. Constantine and Elena, owned by Park Build EOOD with due date up to 05 November 2015. There are no bank guaranties issued yet.

Endorsement of promissory note in a favor of Post Bank AD, in connection with syndicated loan of Slatina Bulgarplod, at the amount of BGN 18 000 thousand with validity up to 14.12.2017.

Cash deposit amounting to BGN 60 000 thousand has been provided by the Company as guarantee under credit contract provided to Omega Finance OOD.



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9 Information regarding shares of the issuer, its major investments both domestic and foreign (securities, financial instruments, intangible assets and real estate), as well as investments in securities other than its economic entity and the sources / methods of funding.

### Investment in subsidiaries

The Company has the following investments in subsidiaries:

Name of subsidiary	Country of incorporation	Main activities	2013 BGN '000	share %	2012 BGN '000	share %
CCR Crown EAD	-	Financial services		100.000/		100.00%
CCB Group EAD	Bulgaria		210 270	100.00%	210 270	
Zarneni Hrani Bulgaria AD	Bulgaria	Manufacturing and trade	165 443	63.68%	163 188	63.15%
Bulgarian Airways Group EAD	Bulgaria	Aviation Services	158 699	100.00%	158 699	100.00%
Bulgarian Shipping Company EAD	Bulgaria	Sea and river transport	44 393	100.00%	44 393	100.00%
CCB AD	Bulgaria	Financial services	33 707	9.90%	33 707	9.90%
Airport services-Bulgaria EAD	Bulgaria	Aviation Services	31 114	100.00%	31 387	100.00%
Sport Complex Varna AD	Bulgaria	Real estate	22 474	65.00%	22 474	65.00%
Port Lesport AD	Bulgaria	Sea and river transport	16 380	99.00%	16 380	99.00%
ZAD Armeec	Bulgaria	Financial services	9 492	4.30%	9 492	4.30%
Bulchimex GmbH	Germany	Manufacturing and trade	2 500	100.00%	2 500	100.00%
Energoproekt AD	Bulgaria	Engineering sector	2 166	83.20%	2 166	83.20%
Trans Intercar EOOD	Bulgaria	Transportation	2 095	100.00%	2 095	100.00%
Plovdivska stokova borsa AD	Bulgaria	Manufacturing and trade	1 879	67.00%	1 879	67.00%
AKB Tatinvest Bank	Russia	Financial services	1 409	3.55%	1 409	3.55%
Chimimport Holland B.V.	Netherlands	Financial services	1 294	100.00%	1 294	100.00%
Oil and Gas Exploration and Production AD	Bulgaria	Manufacturing and trade	956	3.65%	956	3.65%
HGH Consult Co. OOD	Bulgaria	Services	111	59.34%	111	59.34%
Prime Lega Consult OOD	Bulgaria	Services	4	70.00%	4	70.00%
Anitas 2003 EOOD	Bulgaria	Manufacturing and trade	-	-	5	100.00%
			704 386	-	702 409	



The investments in subsidiaries are recognized in the financial statements at cost.

During the reporting period the following changes related to the investments in subsidiaries have occurred:

- On 17 December 2013 the Company acquired 1 025 000 new shares from Zarneni Hrani Bulgaria AD, representing 0.53% of the share capital of the subsidiary, amounted of 2 255 thousand.
- In 2013, the decrease of the investment in the company Airport Services Bulgaria EAD amounting to BGN 273 thousand represents amounts, recovered by the subsidiary under a loan contract, which states no maturity date and could be repaid at the subsidiary's discretion.
- In 2013, the Company has sold its investment in Anitas 2003 EOOD.

In 2013 and 2012, the following subsidiaries have distributed dividends to Chimimport AD as follows:

	2013 BGN'000	2012 BGN'000
CCB Group EAD	1 725	-
Bulgarian Airways Group EAD	245	-
Bulgarian Shipping Company EAD	22	862
	1 992	862

#### - Investment in associates

The Company has shares from the share capital of the following company as at 31.12.2012:

Name of the associate	2013	Share	2012	Share
	BGN '000	%	BGN '000	%
PIC Saglasie Co. Ltd.	<u> </u>		16 768 <b>16 768</b>	49.43%

The financial information about the associates can be summarized as follows:

	2012
	<b>BGN '000</b>
Assets	23 226
Liabilities and pension reserves	11 599
Revenue	11 215
Profit	851
Share in profit, attributable to the Company	421

In 2013, the Company has sold 24.98% of its investment in PIC Saglasie, for the remaining 24.45% the Company has signed a preliminary agreement for the sale of a substantial part of its remaining share in PIC Saglasie. The Company reclassified this position in the statement of financial positions as current financial assets available for sale.



In 2012 the Company has not received any dividends from associates. The investments in associates are recognized in the separate financial statements at cost as at 31.12.2012.

#### • Long-term financial assets available-for-sale

	2013 BGN'000	2012 BGN'000
Investments in shares	42 42	129 <b>129</b>

As at 31 December 2013 there are no financial assets held for sale pledged as collateral.

### • Short-term held to maturity investments

	2013 BGN'000	2012 BGN'000
Convertible bonds of Chimimport Invest AD	19 567	19 566
	19 567	19 566

### • Short-term financial assets at fair value through profit or loss

	2013 BGN'000	2012 BGN'000
Shares	58 373	31 957
	58 373	31 957

The short-term financial assets are classified as financial instruments at fair value through profit or loss. As at 31 December 2013 the financial assets are presented at fair value based on the prices quoted on the Bulgarian Stock Exchange – Sofia and fair value valuations prepared by certified valuers.

#### • Short-term available-for-sale short-term financial assets

	2013 BGN '000	2012 BGN '000
Shares	150	9
	150	9

The shares in these companies are not traded on a regulated market and their fair value cannot be determined as at 31 December 2013.



### 10 Information regarding the changes of the company's short and long-term investments:

There are no significant changes of the company's short and long-term investments occurred in 2013.

### 11 Information regarding loan agreements signed by the issuer, the subsidiaries, and the parent company

r r r	2013 BGN'000	2012 BGN'000
Long-term receivables from	DUIVOU	
- subsidiaries		
CCB Group EAD	78 932	82 420
Trans Intercar EOOD	11 640	10 639
Port Balchik AD		854
	90 572	93 913
Including interest receivables	4 109	3 294
	2013	2012
	<b>BGN'000</b>	<b>BGN'000</b>
Short-term receivables from:		
- parent company		
Chimimport Invest AD	91 437	90 418
- subsidiaries		
CCB Group EAD	25 569	23 844
Bulgarian Shipping Company EAD	14 439	11 736
Bulgarian Airways Group EAD	9 659	-
Zarneni Hrani Bulgaria AD	8 486	18 389
Energoproekt AD	8 553	7 947
Port Balchik AD	937	-
Bulhimex GmbH	903	1 112
Trans Intercar EOOD	900	900
Airport Services-Bulgaria EAD	695	2 872
MC Health Medica	184	68
Chimcelteks OOD	169	102
Bulchimtrade OOD	81	78
Rubber Trade OOD	19	35
Prime Lega Consult OOD	13	13
HGH Consult OOD	15	15
ZAD Armeec	14	37
Parahodstvo BRP AD	6	-
IT Systems Consult EOOD	2	2
CCB AD	1	10
Others	46	46
	70 691	67 206
Including trade receivables	3 534	1 172
Including interest receivables	3 398	1 879



	2013 BGN'000	2012 BGN'000
- associates	-	-
Lufthansa Technik Sofia OOD	5	5
	5	5
- other related parties under common control		
Konor GmbH	9 828	9 356
Aviation Company Hemus Air AD	1 341	1 402
	11 169	10 758
Including trade receivables	1 341	1 402
Including interest receivables	1 887	1 053
Total short-term related party receivables	173 302	168 387
	2013	2012
Long-term payables to: - subsidiaries	<b>BGN '000</b>	<b>BGN '000</b>
Chimimport Holland B.V.	142 654	130 247
ZAD Armeec	8 434	7 453
CCB AD	3 630	-
Sport Complex Varna AD	959	-
Port Lesport AD	696	-
Plovdivska Stokova Borsa AD	51	51
	156 424	137 751
Including interest payables	2 706	-



	2013 BGN '000	2012 BGN '000
Short-term payables to:		
- parent company		
Chiminvest Institute	494	494
- subsidiaries		
Omega Finance OOD	10 569	25 539
CCB AD	26 017	25 355
ZAD Armeec AD	19 596	11 281
Chimimport Holland B.V.	5 038	12 634
Port Lesport AD	8 112	8 802
CCB Life EAD	4 363	4 081
Oil and Gas Exploration and production Plc.	4 360	3 667
Plovdivska Stokova Borsa AD	1 756	1 656
Bulgarska Petrolna Rafineriya EOOD	1 963	1 577
Chimoil Trade OOD	170	170
Bulgaria Air AD	168	168
HGH Consult OOD	49	117
Parahodstvo BRP AD	57	110
Dialisa Bulgaria OOD	42	42
Trans Intercar EOOD	27	17
Zarneni Hrani Bulgaria AD	37	-
Prime Lega Consult OOD	5	-
Sport Complex Varna AD	49	975
ZOK CCB	-	612
Anitas 2003 EOOD	-	497
Other	7 361	7 398
	89 739	104 698
Including trade payables	51	75
Including interest payables	11 202	19 011
- other related parties under common control		
M Car EOOD	1	1
Niko Commerce AD	1 827	-
	1 828	1
Including trade payables	1	1
Total short-term related party payables	92 061	105 193

### 12 Information regarding the use of the funds, received from new emission of shares during the reporting period

In 2013 the Company has not increased its registered capital.

### 13 Analysis of the relationship between the financial result in the financial statements and the previously published forecasted results.

In 2012 the Company has not published any forecasts of the financial result for 2013. All publicly announced targets and objectives were accomplished.



14 Analysis and valuation of the financial resources management policy, including the ability to meet debt payments, possible threats and precautions that have been taken or are to be taken by the issuer for their avoidance

The Company successfully manages its financial resources and regularly pays its liabilities.

### 15 Valuation of the opportunity of realization of investment objectives, indicating the available amounts and possible changes in the financing structure of the activity.

The Company will realize its investing objectives through debt and equity.

16 Information regarding changes that occurred during the accounting period in the basic management principles of the issuer and its economic group

During the accounting period no changes took place in the issuer's basic management principles.

17 Information regarding changes in the Managing and the Supervisory boards during the accounting period.

During the accounting period there are no changes in the members and number of managing personnel in the Managing and the Supervisory Boards of the Company.

18 Information regarding the issuer's shares owned by the members of the Managing and Supervisory Boards

According to a reference from the Central Depository issued as at 31 December 2013, the members of the Managing and Supervisory Board own the following number of shares:

Members of the Managing Board		
Name	Number of shares	% of share capital
Alexander Kerezov	95 000	0.06%
Ivo Kamenov	309 925	0.21%
Marin Mitev	-	0.00%
Nikola Mishev	33 790	0.02%
Miroliub Ivanov	55 666	0.04%

### <u>Change in the number of shares held during the period</u> 01.01.2013 – 31.12.2013

Throughout the period Mr. Marin Mitev has sold all his shares in Chimimport AD amounting to 65 301 shares representing 0.04% of the Company's share capital.

Members of the Supervisory Board			
Name	Number of shares	% of share capital	
Chimimport Invest AD	111 539 365	73.93%	
* presented information is as at 31.12.2013.			

The issuer has not presented neither options for its shares, nor special rights to the members of the Managing Board.



19 Information about participation of Supervisory and Management Board's members in other trade companies as general partners, as owners' of more than 25 % in other capital shares, as managers of other companies and as members of other companies' Supervisory, Management and Directors Boards, regarding Art. 247 of Commercial act.

### Ivo Kamenov Georgiev - CEO, Member of Supervisory and management Board of Chimimport AD

- as CEO: Chimimport AD, ID:000627519 - Sofia; Chimimport Invest AD, ID: 831541734 - Sofia; Invest Capital Consult EOOD, ID: 103050543 - Varna; Tortuga OOD, ID: 103536374 - Varna; Invest Capital Management OOD, ID: 103045368 - Varna; Varnenska Konsultantska Kompania OOD, ID: 103060548 - Varna

- as members of other companies' Supervisory Board: CCB AD, ID: 831447150 - Sofia

- as members of other companies' Management Board: CCB Group EAD, ID: 121749139 - Sofia, Chimimport AD, ID:000627519 - Sofia;

- as members of other companies' Directors Board: Chimimport Invest AD, ID: 831541734 - Sofia; Bulgarian Airways Group EAD, ID:131085074 - Sofia; Investment Group AD, ID: 124134710 - Dobrich; Varna - Plod AD, ID:103106697 -Varna; as owner' of more than 25 % in other capital shares Tortuga OOD, ID: 103536374 - Varna;

Invest Capital Management OOD, ID: 103045368 - Varna; Varnenska Konsultantska Kompania OOD, ID: 103060548 - Varna

### Marin Velikov Mitev - CEO, Member of Supervisory and management Board of Chimimport AD

- as CEO: Chimimport AD, ID:000627519 - Sofia; Chimimport Invest AD, ID: 831541734 - Sofia; Invest Capital Consult EOOD, ID: 103050543 - Varna; Tortuga OOD, ID: 103536374 - Varna; Invest Capital Management OOD, ID: 103045368 - Varna; Varnenska Konsultantska Kompania OOD, ID: 103060548 - Varna; Sporten Komplex Varna AD, ID: 103941472 - Varna, Golf Shabla AD, ID: 124712625 - Shabla, AMG EOOD, ID:103131753 -Varna; Graphity galery EOOD, ID: 103812011, ET Marin Mitev - Project Management, ID: 103326073

- as procurator of other companies -TIM EOOD, ID:202317193;

- as members of other companies' Supervisory Board:; CCB AD, ID: 831447150 - Sofia; CCB Group EAD, ID: 121749139 - Sofia

- as members of other companies' Management Board: Chimimport AD, ID:000627519 - Sofia

- as members of other companies' Directors Board: Chimimport Invest AD, ID: 831541734 - Sofia; Sporten Komplex Varna AD, ID: 103941472 - Varna, Golf Shabla AD, ID: 124712625 - Shabla ; Varna Plod AD, ID: 103106697 - Varna; Ahilea EAD, ID: 124609740 - Dobrich;

- as owner' of more than 25 % in other capital shares: Tortuga OOD, ID: 103536374 - Varna; Invest Capital Management OOD, ID: 103045368 - Varna; Varnenska Konsultantska Kompania OOD, ID: 103060548 - Varna; ET Marin Mitev - Project Management, ID: 103326073

### Mariana Angelova Bazhdarova - Member of Supervisory Board of Chimimport AD

as CEO: Technoimpex AD, ID: 121483350 - Sofia;

- as procurator of other companies: Technoimpex – 98 AD, ID: 121784510 – Sofia;



- as members of other companies' Management Board: : Technoimpex AD, ID: -121483350 – Sofia;
- does not own direct investment of more than 25 % of the share capital of other companies.

### Tsvetan Tsankov Botev - Chairman of the Management Board of Chimimport AD

as CEO: Chimimport Pharma AD, ID: 131181471 - Sofia; Bulchimtrade OOD, ID 200477808 - Sofia; Dializa Bulgaria OOD, ID: 131084129 - Sofia;

> as procurator of other companies: Dializa Sofia OOD, ID: 131180953 – Sofia; -

as members of other companies' Management Board: (Vice - Chairman) CCB AD, ID: 831447150 - Sofia; Chimimport AD, ID: 000627519 - Sofia;

as members of other companies' Directors Board: Chimimport Pharma AD, ID: 131181471 – Sofia;

does not own direct investment of more than 25 % of the share capital of other companies.

### Alexander Dimitrov Kerezov - Vice - Chairman and member of the Management Board of Chimimport AD

- as CEO: Zarneni Hrani Bulgaria AD, ID: 175410085 – Sofia; HGH Consult, ID: 130452457 – Sofia;

- as members of other companies' Supervisory Board: POAD CCB, ID: 825240908, -- Sofia;

as members of other companies' Management Board: CCB AD, ID: 831447150 -Sofia; Chimimport AD, ID: 000627519 – Sofia; ZAD Armeec, ID: 121076907 – Sofia; Parahodstvo BRP AD, ID: 827183719 - Ruse; CCB Group EAD, ID: 121749139 - Sofia; Bulgarian Airways Group EAD, ID:131085074 - Sofia; Zarneni Hrani Bulgaria AD, ID: 175410085 – Sofia;

- Does not own direct investment of more than 25 % of the share capital of other companies

### Mirolyub Pantchev Ivanov - member of the Management Board of Chimimport AD

- as CEO: Satellit X OOD, ID: 130584793 – Sofia; Omega Finance OOD, ID: 831385114 – Sofia; Prime Lega Consult OOD, ID: 130993620 – Sofia; Oxymoron 2003 EOOD, ID: 131224983 – Sofia; CCB Real Estates Fund REIT, ID: 131550406 – Sofia; Capital Invest EAD, ID: 121878333 – Sofia; Invest Capital EAD, ID: 200775128 – Sofia;

- as members of other companies' Supervisory Board: POAD CCB, ID: 825240908, - Sofia;

- as members of other companies' Management Board: PDNG AD, ID: 824033568 - Sofia; Zarneni Hrani Bulgaria AD, ID: 175410085 - Sofia;

- as members of other companies' Directors Board: CCB Real Estates Fund REIT, ID: 131550406 - Sofia; Bulgarian Shipping Company EAD, ID: 175389730 - Sofia; Plovdivska Stokova Borsa AD, ID: 115223519 - Plovdiv; Capital Invest EAD, ID: 121878333 - Sofia; Invest Capital EAD, ID: 200775128 – Sofia;

does not own direct investment of more than 25 % of the share capital of other companies.



### Nikola Peev Mishev - member of the Management Board of Chimimport AD

as CEO: Petrochim Trade EAD, ID: 130535554 – Sofia; Chimsnab Trade OOD,
ID: 131388356 – Sofia; Rubber Trade OOD, ID: 130430425 – Sofia; Pamporovo Property
EOOD, ID: 200886790 – Asenograd; Bulchimtrade OOD, ID: 200477808 – Sofia; Chimceltex
OOD, ID: 130434434 – Sofia; Asenova Krepost AD, ID: 115012041 – Asenovgrad;
as members of other companies' Management Board: Zarneni Hrani Bulgaria AD,
ID: 175410085 – Sofia; Asenova Krepost AD, ID: 115012041 – Asenovgrad;
as members of other companies' Directors Board: Petrochim Trade EAD, ID: 130535554 – Sofia; Asela AD, ID: 115023575 – Asenovgrad;

- does not own direct investment of more than 25 % of the share capital of other companies.

20 Information regarding the Company's agreements (including period after the reporting date), that may cause changes in the relative number of the shares and bonds, owned by the current shareholders and bondholders

The Company is not aware of any agreements that may cause changes in the relative number of the shares and bonds, owned by the current shareholders.

21 Information regarding pending suits, administrative or arbitration proceedings, relating to issuer's liabilities or receivables amounting to a minimum of 10% from the owner's equity. If the total amount of the liabilities or the receivables from all pending suits and proceedings exceed 10% of the owner's equity, the information is presented individually for each case.

The Company has not registered any pending court, administrative or arbitration proceedings, related to receivables or liabilities that together or apart exceed 10% of the owner's equity.

### 22 Information regarding the Program for Applying the Internationally Recognized Corporative Governance Standards through the article 100n from Public Offering of Securities Act

Information regarding this point is presented in a separate document.

### 23 Changes in the Company's share prices

According to information from the Bulgarian Stock Exchange – Sofia, the prices of the ordinary and preference shares during the twelve month period in 2013 are as follows:

Ordinary shares	
Opening price	: 0.830 BGN on 02 January 2013
Closing price	: 1.550 BGN on 30 December 2013
Preference shares	
Opening price	: 1.440 BGN on 03 January 2013
Closing price	: 1.850 BGN on 30 December 2013



### RISKS, TO WHICH THE COMPANY IS EXPOSED IN THE NEXT FINANCIAL PERIOD

### Chimimport AD is a holding company and any decline in the operating results, financial position and prospects for the operations of its subsidiaries may have a significant adverse effect on the results of the operations and the financial position of the Issuer, including its capability to pay dividends

Since Chimimport conducts business through its subsidiary companies exclusively, its financial position, operating results and prospects are in a direct relation to the position, results and prospects for its subsidiary companies, especially the Principal Subsidiaries. The stock exchange price of the Issuer's Shares reflects the business potential and assets of the Group as a whole. The ability of Chimimport to continue investing its own funds in the growth of the Group and to pay dividends to the preferred shareholders and to the holders of ordinary shares, should a decision to this effect be made by the Issuer's general meeting of shareholders, will depend on a number of factors related to its subsidiary companies, including the amount of profit and cash flows from the subsidiary companies and the growth in the stock exchange price of the shares in its subsidiary companies which are public companies and traded on the Bulgarian Stock Exchange Sofia (BSE).

### The global economic crisis increases the risk for the investors when investing in shares of Chimimport AD

Such an event is the "mortgage crisis", which started in the USA during the second half of 2007 and affected the real estate markets and the financial markets. Due to the high extent of globalization, the crisis had a negative impact both in the United States and all other financial markets. This resulted in a serious decrease in the prices of traded shares on the Bulgarian Stock Exchange. The difficulty to foresee those events and the inability for a full insurance requires the use of a precise method for analysis of the available information, insurance of owned property and definition of a strategic plan, to be used in case of a crisis. According to data from the economic review of Bulgarian National Bank for the first quarter of 2009, the effects of the global financial crisis on the Bulgarian economy, for the period from the end of 2007 to the middle of September 2008, were limited.

- The first manifestation of the crisis was on the Bulgarian Stock Exchange, where as a result of the global uncertainty and declining liquidity that started in October 2007, a decline of indexes and daily turnovers has begun. The SOFIX index has lost nearly 70% of its value for the period from the middle of October 2007 to the middle of October 2008.
- Increased risk perceptions and lower liquidity in the international context affected the interbank money market, where spreads to euro zone interest rates began to rise from the last quarter of 2007. As at October 2008 the spread between LEONIA and EONIA indexes was approximately 250 b.p. The same spread was below 20 b.p. in the middle of the previous year. A similar dynamics was observed in interest rates on loans and deposits.
- Banks, operating domestically, as well as those operating worldwide, began to tighten terms and conditions for lending and to raise interest rates. In the end of the second



quarter of 2008 in Bulgaria, the receivables of banks from non-governmental sector increased by 12.4% compared to the first three months and in the end of the third quarter - by 7.1% compared to the end of June.

- The decrease of international prices of major raw materials and fuel from the second half of 2008 has contributed for rapid slowdown of inflation in the country.
- After September 2008 (after the bankruptcy of Lehman Brothers ) the global financial crisis has become a global economic crisis and the decline in economic activity in the developed countries in its scope and scale is defined as the most serious since the Great Depression in the 30 years of XX century. The contraction of world trade and production worldwide affected markedly the Bulgarian economy:
- Industrial export sales have fallen significantly. The availability of export orders in industry is deteriorated. Capacity utilization in industry fell from nearly 75% in 2008 to below 70% in the first months of 2009.
- Increasing uncertainty in the economic environment appears to be the most serious constraint for business development in all economic sectors and forces some companies to postpone their investment projects and plans for hiring of more employees.
- Consumers react to uncertainty about future income by postponing purchases of durables and repairs of houses and in this way increase the savings rates.
- As a result of weaker domestic consumer and investment demand, the import started to decline.

### The impact of the global economic crisis on the Bulgarian economy can be conditionally divided mainly into two periods, according to the speed of recovery of business processes in the country:

1. The first period of the crisis is in the first quarter of 2010. This period was characterized by deterioration in key macroeconomic indicators in the country. Negative GDP growth of -3.5% in the first quarter of 2009, -4.9% in the second quarter and -5.4% for the third quarter led to a recession in 2009. The Bulgarian economy was hit by the global financial crisis with some delay, mainly through the shrinking external demand and sharply diminished financial inflows, including FDI. These factors, together with the contraction of domestic demand and led to a negative -5.8% GDP growth in the fourth quarter of 2009. The resulting negative trend in 2009 continued in the first quarter of 2010.

2. The second period covers the second quarter of 2010 until within the time of writing this report (January 2014). This period was characterized by improvement of basic macroeconomic indicators in the country, albeit tentatively. Refunds of exported to EU countries is one of the main reasons for this. From the second quarter of 2010 when GDP growth was positive by 0.5% to the third quarter of 2011 (2.3% positive real growth rate) data from the Bulgarian National Bank registered an uptrend, the main macroeconomic indicators (GDP). In the third and fourth quarters of 2011 and the first quarter of 2012 this trend was interrupted, but GDP still grew. Given the difficult economic situation and the ongoing debt crisis in the EU, the growth rate of GDP has decreased in general for 2012, but it is still with positive rate measured of 0.8%. During this second period, the government maintains relative macroeconomic stability, as a number of economic indicators (such as the budget deficit and the level of public debt) of Bulgaria that are fairly good against the economies of the European Union. Other macroeconomic indicators such as the level of employment and income, however, continued to deteriorate or to remain without any significant changes.



### The impact of the global financial crisis on world economy and the euro zone

The economic crisis hit the world hard in 2008 and especially 2009. Certain countries (China, Russia, India, Brazil and others.), however, felt it poorly or were not at all affected. Within the EU, only Poland maintains economic growth throughout the period. The recovery of the world economy has become more stable since the end of 2010 despite prevailing differences in patterns of growth in countries and regions. In late 2011 and early 2012 a new critical phenomenon began to show signs, both within the euro area and the world as a whole.

Countries like China and India, which were identified as engines of the world economy reduced their rate of economic growth.

Year after the debt crisis in Greece, which subsequently spread to many other countries, the state of public finances in the euro area as a whole has begun to stabilize. Greece, Ireland and Portugal , and subsequently in other countries, have received substantial financial assistance, accompanied with actions for cutting budget expenditures.

Through the third quarter of 2013, however, the crisis tendencies have intensified, after Greece voted twice for Parliament in a few weeks and despite the pro-European choice it still has hardly done any reforms. Despite attempts to improve their public finances through austerity, the situation of Spain remains fragile, and the same can be said about Greece and Cyprus took the unprecedented cuts (de facto nationalization) of some of these deposits in the country that are above the guaranteed within the EU € 100 000 to get outside help. Therefore it is essential that all euro area countries fully implement their plans for fiscal consolidation. The parties should identify in their stability programs specific policy measures, preferably based on structural cost reduction and reform of pension systems and health. This should build confidence in their targets for fiscal consolidation, to ensure prompt correction of excessive deficits, return in the medium term to a balanced budget or surplus and reduce sufficiently the ratio of government debt. For some countries, such as Greece, to stabilize the public finances seems almost impossible, even after removal of a major part of its huge debt and financial assistance from other euro area countries and international financial institutions. Most economists warn, however, that the measures to reduce budget deficits and reducing public debt may be charged to the potential of the euro area to generate economic growth for the short term period. There is a risk, that this will affect the Bulgarian economy mainly through the reduction of exports (these countries are major trading partners) and a decline in inflows of foreign capital, which reflects the investment activity, unemployment, domestic consumption. Also there is a risk throughout the EU - for wide discontent among the population, of both the indebted countries and among those that provide net finance bailouts

## If the Group fails to carry out or integrate successfully future acquisitions, and to implement reorganizations, the results of the Group's operations and its financial position may be damaged

Until now, the Group has developed its operations in Bulgaria primarily through acquisitions of companies and assets and Chimimport expects that these acquisitions will continue in the future as well. The Group intends to pursue a strategy of identifying and acquiring businesses, companies and assets with a view to expanding its activities. There is no certainty, however, whether the Group will succeed in the future to identify appropriate objects for acquisition and investment opportunities or whether the companies and assets acquired in the future will be as profitable as the operations so far. In addition, the acquisitions and investments are subject to a number of risks, including possible adverse effects on the results of the operations of the Group,



unexpected events as well as obligations and problems related to the integration of the operations.

Chimimport Group is in the process of introducing a number of reorganizations, recently completed restructuring of the part of its manufacturing and trade companies, through the merger of Chimimport Group EAD in Zyrneni Hrani Bulgaria AD. The Group expects that these reorganizations will result in economies of funds and a more effective management of the businesses. There is no certainty, however, that Chimimport Group will manage to implement the planned reorganizations timely and completely nor that they will generate the expected benefits, including economies of expenses.

### Rapid growth of Chimimport Group and the restructuring in the Group can be a challenge for its systems of operational, administrative and financial control

It is expected that the level of growth and expansion of the activities of Chimimport Group and the restructuring in the Group will continue and there will be a respective increase in the need to ensure greater management and operational resources. Chimimport is trying to optimize its operational structure, its control and financial systems and to recruit and train qualified staff. The management of Chimimport Group believes that it has the necessary resources for the continuing expansion of its operations. There is no certainty, however, that the systems of operational and financial control of Chimimport are appropriate to support and manage its future growth effectively.

### Group Chimimport may choose inappropriate market strategy

The future profits and economic value of Chimimport Group depend on the strategy chosen by the management team of the Issuer and its subsidiary companies. Opting for an inappropriate market strategy may lead to losses or earnings foregone. Chimimport Group strives to manage the strategic risk by constantly monitoring the implementation of its strategy and results in order to be able to react as quickly as possible if changes in the strategy are needed. Any inappropriate or delayed changes in the strategy of the Group might have a material adverse effect on its activities, operating results and financial position.

### Most of the activities of the Group are carried out in a highly competitive environment

With its accession to the EU on 1 January 2007, Bulgaria has become significantly more attractive to foreign investment and the operation of foreign and mostly European companies has been greatly facilitated. This holds true especially for the sector of financial services which is strategic for the Group due to the possibility for loan, insurance and other financial institutions licensed in other EU Member States to transact business directly in Bulgaria in the conditions of free offering of services.

Fierce competition is especially typical of the financial services market where some of the Principal Subsidiaries operate. There have been significant restructurings in these sectors after the privatization of the state shares in the Bulgarian banks and insurance companies. Foreign strategic investors have acquired shares in most large Bulgarian banks and insurance companies pursuing aggressive growth strategies and introducing modern systems, technologies and practices. Some Bulgarian banks have found themselves in wider international processes of consolidation and this has greatly strengthened their position on the internal market. Certain banks owned by foreign financial conglomerates may continue to have priority access to fresh



financial resources at a competitive cost, even during the ongoing financial crisis. The intense competition in the financial sector may lead to an outflow of clients of CCB and Armeec and a decrease in their market share. These and other factors may affect unfavorably the financial position and the results of the financial institutions in the Group.

The mass entry of the so called low-cost air carriers in the Bulgarian aviation market may lead to a decrease in the revenue of the air company of the Group - Bulgaria Air. The entry into force of the open skies agreement pursuant to which all air companies complying with the European flight security norms have an equal access to the Bulgarian aviation market may lead to a decrease in the revenue of the aviation carriers in the Group.

The growing competition may have an adverse effect on other businesses of the Group, too: production of and trading in fertilizers and chemicals.

In brief, the overall business of the Group faces a strong competition from both large multinational companies and larger and smaller local companies. Many of the international competitors of the Group are larger and have financial, technical and marketing resources that are significantly greater than those of the Group. The factors which determine whether consumers choose the products and services of the Group include price, quality of products and service, reputation and customer relations. Chimimport expects a growth in competition in the sectors and markets where its subsidiary companies operate and there is no guarantee that the Group will maintain its strong competitive position in the future.

### Force majeure events such as climatic changes, accidents and terrorist attacks may have a significant impact on the business of the Group

Abrupt climate changes and natural disasters may have a negative impact on the yield of grains which will have an adverse effect on the grain business of the Group, including cargo turnover of Parahodstvo BRP and make it difficult to obtain payments on the loans to agricultural producers given by CCB. A decline in the yield of agricultural activities related to unfavorable climate conditions, pests or other reasons may lead to overdue receivables related to the sale of fertilizers with deferred payments and, as a result, to a decrease in the revenue of the Group from the production of and trading in chemical products. The coming into being of large-scale insurance events may lead to difficulties for ZAD Armeec with the compensation payments, irrespective of the reinsurance strategy of the company. Terrorist attacks on sites of the air, river and maritime transport in the region may bring about a reduction in the flow of travelers and traffic and to losses for the companies of the latter may suffer the negative impact of changes in the navigability of the Danube. Both extremes – a critically low and a critically high level of the river - are exceedingly problematic for shipping, because the impeded or completely interrupted navigation results in an increase in expenses and a drop in income for the company.

### Rights of the Group on certain sites of national importance may be terminated in the event of non-fulfillment of the obligations under the respective concession agreements

The Bulgarian state has granted the company Oil and Gas Exploration and Production AD, a subsidiary company of Chimimport, concessions to extract crude oil from over 10 fields. The Group is also a party to a concession agreement concerning Lesport Port Terminal which is part of Varna Port, a public transport port of national importance. As well the Group owns a share of 40% in the concessioner of the airports Varna and Bourgas: Fraport Twin Star Airport Management consortium. The concessions held by the Group have different periods (between 7



and 35 years) but, in the event of failure of the Group to fulfill its obligations under the respective agreements (for example, if the use of the objects is suspended for a period, or if there is a significant failure to realize the investment program of the concession-holder, failure to reach certain agreed parameters, on the basis of a judicial decision, etc.), the Bulgarian state may terminate the concessions in advance. There could also be further challenging of the concession agreements in the court by third parties on the grounds of their being unlawful. The loss of concession rights of the Group may have a significant negative impact on its activities.

# 23.1.1.1 Compliance with the legislation concerning the protection of the environment requires constant expenses and commitments by the Group and any noncompliance with the regulatory obligations may lead to significant sanctions and termination of activities.

The ecological legislation in the Republic of Bulgaria requires of the companies to take a number of measures concerning the prevention, control and reduction of the various types of environmental pollution. The policy of the Group is to comply strictly with all regulatory obligations and restrictions related to the protection of the environment which is related to constant expenses, including expenses for planning, monitoring and reporting, ensuring and maintaining compliance of the equipment with the required standards and norms, re-cultivation of locations, etc. Regardless of the action taken, if Chimimport Group is found guilty of causing ecological damages, it will have to pay compensations and fines in a significant amount, some of its activities may be terminated which could affect greatly its financial position and operating results.

### 23.1.1.2 The Group may fail to fund the planned capital expenses and investments.

The businesses of the Group require significant capital expenses, including such for production, exploitation, marketing, environment protection, etc. Chimimport Group expects a great part of these expenses to be funded from the Group's own funds. In case of unfavorable economic situation or the coming into being of other unfavorable events, it may be necessary to fund these expenses primarily from external sources. There is no certainty whether external funding will be found under acceptable conditions. It may be necessary for Chimimport Group to reduce its planned capital expenses and investment which would have an adverse effect on the operating results and the financial position of the Group.

## 23.1.1.3 Group's financial results depend on the prices of several raw materials (such as crude oil, petroleum products, grain, oil seeds, vegetable oils and other) and exchange rates.

The financial position and operating results of the Group are under the influence of the market prices of crude oil, process mixtures and petroleum products which are subject to international demand and supply and various other factors outside the control of Chimimport Group. In the past years, especially in the present year, these prices have varied widely. A prolonged decline in prices of petroleum products may lead to a reduction in the revenue of Oil and Gas Exploration and Production, a subsidiary company of the Issuer. In addition, a move in consumer demand for other energy sources as a result of a global crisis on the market of petroleum products could have a material adverse effect on the income of Oil and Gas Exploration and Production and, respectively, of the Group. At the same time the fuel expenses are a significant expenditure for the Group's transport companies.



The volatility of international prices of grain, oil seeds, vegetable oils and other have an impact on the revenue and profit of Zarneni Hrani Bulgaria, as it can result in decrease in the turnover and margins, as well as in increasing the risk of operations (in particular, taking into account the influence of the changes in the exchange rates, specifically USD/EUR).

### 23.1.1.4 The Group's operations are subject to risks, related to the conditions in Bulgaria and the region

The Group carries out activities exclusively in Bulgaria which is now an EU Member State but has so far been classified as a newly-emerging market by the international investors. The newly-emerging markets are associated with higher risks in comparison to the more developed markets, including, in some cases, material legal, economic and political risks (refer to "Risks Related to Bulgaria" below).

A delay in the growth of Bulgaria's economy as a result of political or economic factors (internal and external) will lead to a decrease in the demand for products and services of the Group. In particular, the development of negative macroeconomic processes (decrease in income, increase in unemployment, decrease in assets prices, including real estate, deteriorating in the business climate, general macroeconomic instability, etc.) in the country may lead to direct and indirect impact on the operations of the companies in Chimimport Group, such as:

The creditworthiness of part of CCB's clients worsened and an increase in the amount of unserved loans in its portfolio also worsened. In addition, significant decline in the real estate prices is also possible and may result in impairment of part of the collateral, pledged to CCB. Various factors, including regulatory changes, may force the Bank to allocate more funds for provisions which in turn would decrease her profit.

A decrease in the growth rate of the social security contributions to pension funds (most notably the voluntary, but also for the mandatory ones).

A decrease in the willingness and ability for private and business trips, limiting the cargo turnover and purchases (including imported goods) and other may have an adverse impact on the business of the transport companies in the Group.

The unfavorable political or economic events in other Central or East European countries may have a great negative impact on, along with other things, Bulgaria's gross domestic product, foreign trade and the economy as a whole. Investors also need to take into account that the newly-emerging markets change quickly and the information contained in this document may be outdated soon.



### 23.1.1.5 The success of the Group depends on key personnel. If the Group fails to attract and keep experienced and qualified personnel, its business may suffer.

The business of the Group depends a lot on the contribution of a number of people taking part in the management and supervisory bodies and the top management of Chimimport Group and the Principal Subsidiaries and, to the greatest extent, on the Executive Directors of Chimimport Group. There is no certainty that the services of these "key" staff will also be available to the Group in the future. The competition for qualified staff among the employers in the financial and other sectors in Bulgaria is very strong. The success of the Group will depend partly on its ability to retain and motivate these people. The inability of the Group to maintain sufficiently experienced and qualified staff in managerial, operational and technical positions could have a significant adverse effect on the activities of Chimimport, its operating results and financial position. At present, the Group does not have "key staff" insurance

### 23.1.1.6 Insurance coverage of the activities and assets of the Group may prove to be insufficient

Chimimport strives to maintain an adequate and economically effective protection of the assets and activities of the Group. There is no certainty, however, that the insurance coverage will be enough to cover any possible losses to a satisfactory degree if insurance events come into being, for example production accidents, suspension of activities, natural disasters and ecological damages.

# 23.1.1.7 Chimimport Group operates in a highly regulated environment and changes in the applicable legislation, the interpretation or practice of the application of the legislation, or the Group's failure to comply with this legislation may have a significant adverse effect on it

The introduction of any regulatory restrictions by the Bulgarian National Bank may limit the growth possibilities of Central Cooperative Bank. The unfavorable changes in the legislation (for example, reduction or elimination of tax reliefs for people paying insurance and social insurance) could lead to an outflow of funds from the pension and social insurance system which will have a negative impact on the pension companies in the Group.

A change in government policy concerning the awarded concessions on oil and gas extraction could have a negative impact on the activities of the company Oil and Gas Exploration and Production.

Changes in the State policy regarding the mixing of biofuels with petroleum-based fuels, and associated time limits endorsed in the normative acts, would have a negative impact on the income of Zarneni Hrani Bulgaria" in the future.

### 23.1.1.8 The legislation application system of Chimimport Group could prove not sufficiently effective

The ability of Chimimport Group to comply with the requirements of all applicable laws and rules depends, to a large extent, on the creation and maintenance of systems and procedures for compliance with the laws, such as accounting, control, audit and reporting systems (provision of information), as well as of the Issuer's ability to retain qualified staff with respect to the application of the regulatory requirements and risk management. The management of Chimimport Group cannot guarantee to the potential investors that these systems and procedures are completely effective. Chimimport is subject to intense supervision on the part of



the regulatory bodies, including regular inspections. In the event of a real or suspected incompliance with the rules, Chimimport Group may be subject to investigation under administrative and judicial proceedings which may result in the imposition of significant sanctions or the filing of judicial cases with a significant interest, including by clients of Chimimport, for compensation. Any of these circumstances could have a significant adverse impact on the activities of Chimimport, the company image, its operating results and financial position.

#### 23.1.2 General risks 23.1.2.1 Emerging markets

Investors in emerging markets such as Bulgaria should be aware that these markets are subject to greater risks than those inherent to more developed markets, including in some cases significant legal, economic and political risks. In addition, adverse political or economic developments in other countries could have a significant negative impact on, among other things, Bulgaria's GDP, foreign trade and economy in general. Investors should exercise particular care in evaluating the risks involved and must decide for themselves whether, in the light of those risks, an investment in the Shares is appropriate. Generally, investment in emerging markets is only suitable for sophisticated investors who fully appreciate the significance of the risks involved. Investors should also note that a feature of emerging markets is that they are subject to rapid change and the information contained in this document may become outdated relatively quickly.

#### 23.1.2.2 Risks associated with the Bulgarian securities market

There may be less information available in the Bulgarian securities market than is available on companies in other securities markets. There is a difference in the regulation and monitoring of the Bulgarian securities markets, and the activities of investors, brokers and other participants, compared with markets in Western Europe and the United States. The Financial Supervision Commission monitors for the disclosure and the compliance with the other regulatory standards for the Bulgarian securities markets, for the compliance with laws, and issues regulations and guidelines on disclosure requirements, insider trading and other matters. There may, however, be less publicly available information about Bulgarian companies than is regularly made available to the investors by public companies in other securities markets, which could affect the price of the Shares.

### The Bulgarian Stock Exchange is substantially smaller and less liquid than securities markets in certain other countries

The Bulgarian Stock Exchange is substantially smaller and less liquid than securities markets in certain other countries, such as those in the United States and Western Europe.

At the end of the fourth quarter of 2013, issues of securities listed on the central market of the BSE are as follows: 111 issues of shares (excluding REITs) of companies, of which 7 are segment shares Premium, a 90 segment shares Standard and 14 issues of shares (listed on the segment of companies with special investment purpose). Registered shares for trading on the Alternative Market are 226, separately traded and 50 shares of companies with special investment purpose.

At the end of fourth quarter of 2013 market capitalization of companies traded on the Central Market of the Stock Exchange amounted to 1.543 billion lev (segment shares Premium), 5.699 billion lev (segment shares Standard) and 0.516 billion lev (segment for companies with special investment purpose).



Separately, the companies traded on Segment shares for trading on the Alternative Market have capitalization of 1,060 billion lev, and those traded on Segment special-purpose vehicles in the same market - 1,143 billion lev

The number of transactions on a regulated market throughout 2013 increased by 26%

At the same time, a very small number of companies represent a large portion of the market capitalization and a significant part of the trading volumes of the Bulgarian Stock Exchange. This low liquidity also leads to other complications, such as excessive volatility, with the market arguably also vulnerable to speculative activity because liquidity is occasionally so low that prices can be manipulated by relatively small trades. Consequently, there is no guarantee that the Shares will be actively traded, and if they are not, this is likely to increase price volatility.

#### Risks associated with Bulgaria Political risks

Under continued international financial and economic crisis conditions, the usual political risks have an additional burden, related to timely and adequate response of political structures, legislative and executive authorities to the economic situation.

A political risk is also the successful carry on of Bulgaria's integration to the EU. Bulgaria's accession to the EU legitimates the economic reforms that have been undertaken in the name of the country's integration to the Union. In the future the economic growth will depend on the political will to carry on with the economic reforms and to apply the best market practices of the EU, as well as on the impact on the Bulgarian economy of the financial crisis. The Government's ability to implement reforms, in turn, depends on the extent to which the members of the government can continue its efforts in the promotion of this reform, especially in times of economic crisis. In the fourth quarter of 2013, the uncertain political situation is continuing after held early parliamentary elections on 12 May 2013. As a result of the elections was formed a complicated situation in the new National Assembly - the Party with the largest result GERB had no sufficient support to form a government and the second and third parties had only half the mandates. However, with the participation of the party "Ataka" a quorum was ensured and a new cabinet headed by Plamen Oresharski was voted. Numerous protest in the entire country, but mainly based in the capital, inspired by suspicious political appointment, led to daily protests and demands for resignation of the new government. With regard to the situation, in the fourth quarter of the year, the political risk remains high.

### Economic risks

This is the risk of macro economical concussion, which could be reflect on economical growth, incomes, demand and supply, profits and etc. Bulgaria has an open-ended economy and its development depends directly on the international market conditions. Thus raging since mid-2008 global economic crisis is negatively affecting the economic situation in the country, mainly through the reduction in exports and a decline in inflows of foreign capital, which reflects the investment activity, unemployment, income and domestic consumption. This led to a negative real economic growth. Negative GDP growth of -3.5% in the first quarter of 2009, -4.9 percent in the second quarter and -5.4% for the third quarter led to a recession in 2009, the Bulgarian economy has been hit by the global financial crisis with some delay, mainly through the shrinking external demand and sharply diminished financial inflows, including FDI. These factors, together with the contraction of domestic demand led to a negative 5.5 percent real growth rate of GDP in 2009. In 2010 and 2011 positive real annual growth rate of GDP of 0.4% and 1.8% respectively was made. In 2012, the growth rate of GDP remained positive, but lower than in the previous 2011 and amounted to 0.8%. In the period of third quarter the growth rate of GDP is GDP growth in the last three years, for now does not lead to a reduction in 1.5%. unemployment. So for 2011, the unemployment rate rose to 10.4% in December compared with



9.2% in 2010 to the end of 2012 the unemployment rate rose to 11.4%. In the third quarter of 2013, there are signs that this adverse trend may change as data on the Employment Agency unemployment rate dropped to 10.7% (as of August)

Inflation at the end of 2011 (measured by the CPI at the end of the period) grew by 2.8 percent over the previous year. According to NSI data, inflation this year (December 2012 to December 2011) is 4.2%. In the fourth quarter of 2013, NSI, a inflation of 0.3% (as measured by the CPI, compared to the corresponding period of the previous year). Preliminary expectation are for deflation over then 1 % for the entire 2013.

In 2012, the National Bank of Bulgaria has a current account deficit of EUR 520,8 million, compared with a surplus of EUR 33.2 million in 2010. One of the main factors for this is a impairment in the trade balance. For January-December 2010 it was negative EUR 2 156.1 million (5.6% of GDP), while in 2011 the negative balance of EUR 3 460.3 million (8.7% of GDP). For the third quarter of 2013, the country has a current account surplus of EUR 1 216.6 million and negative balance of EUR 1 620.6 million. For 2011, current and capital account balance amounted to 536.8 million (1,4% of GDP). For the period of 2012 current and capital account was again positive and amounted to 19.7 million. For the third half of 2013 current and capital account continues to be positive and amounted to EUR 1 461.8 million

In 2011, the maintained strict fiscal discipline will reduce the projected budget deficit below the Maastricht threshold of 3% of GDP (2.1% according to Eurostat data), while in 2010 it had a reported deficit of 3.1%. For the period of 2012 the budget deficit is 0.8%. The consolidated budget for the end of November 2013 has been negative amounted to 572 mln.lv, which is formed from the national budget deficit amounted to 277.6 million lev and deficit in EU funds amounting to 294.4 million lev. The fiscal reserve as at the end of 2012 is 6.1 billion leva, and in the end of November 2013 is amounted to 5 billion leva In end of 2011, according to Eurostat data, the level of indebtedness of the country (government and government debt) remains unchanged compared with 2010 - 16.3% of GDP. In 2012 debt increase to 18.5% of GDP was noted. According to preliminary data from the Ministry of Finance, by the end of August 2013 nominal of public debt amounted to 6 783.9 million of forecasted GDP for the year.

Bulgaria's credit rating was BBB long term on the scale of Standard & Poor's and as at 01.12.2009 the prospect was raised from negative to stable. At 22.07.2011 rating agency Moody's recently increased the credit rating of Bulgaria from Baa2 to Baa3 for long-term bank deposits and the outlook is stable. In the third quarter of 2013 there are no new changes in the credit rating.

Of key importance for the Bulgarian macroeconomic and financial stability is the stability and predictability of exchange rate regime and its credibility. Currently in the society as a whole, there is consensus on the need of the Currency Board and the fixed Exchange rate of EURO to BGN to remain until Bulgaria enters the Eurozone.

In addition to the above-mentioned political risks with regards to the crisis it should be noted that business in Bulgaria has a relatively limited operating history in free market conditions. Compared to companies operating in countries with developed market economy, the Bulgarian companies are largely characterized by a lack of managerial experience in market conditions and have limited capital resources to develop their operations, and also have low labor efficiency.

The Results of the Group, of operations and financial condition largely depend on the Bulgarian economy, which in turn affects the growth of loans, interest costs and the ability of customers to fulfill their obligations on time. Any negative change in one or more macroeconomic factors like interest rates, which are influenced by Eurozone interest rates under the current rules in Bulgaria currency board, inflation, wage levels, unemployment, foreign investment and international trade may have significant adverse effect on the issuer's results of operations and financial condition.



#### Taxation

Taxes payable by Bulgarian companies include withholding taxes, local (municipal) taxes and fees, corporate tax, value-added tax, excise duties, export and import duties and property taxes. In recent years, under conditions of international and domestic economic growth, several governments have taken measures to optimize and reduce the tax burden on businesses and on citizens. During economic crisis opportunities for further reducing the tax burden are very limited. It is possible to reverse the process (by increasing the tax burden or by reducing the amount of services, investments and etc., provided by government).

### Bulgaria's accession in EU led to increased competition and additional and more burdensome regulations

Since the accession of Bulgaria on 1 January 2007 in the European Union the issuer faces a competitive pressure from companies in the same branch on the single market. Accession to the European Union led to increased competition for the issuer as the elimination and reduction of barriers led to new competitors from other Member-States entering the Bulgarian market. This leads to reduced revenues and profits of the Group. On the other hand, the harmonization of Bulgarian legislation with the legal acts of European Union on competition is essential. Each change in legislation leads to the need for the Issuer to comply with additional and more onerous rules.



#### Financial instruments risks

#### Categories of financial assets and liabilities

The carrying amounts presented in the statement of financial position relate to the following categories of assets and liabilities:

Financial assets	2013 BGN '000	2012 BGN '000
Financial assets available-for-sale:		
Shares	192	138
Held-to-maturity investments:		
Bonds	19 567	19 567
Financial assets available-for-sale designated at fair value through profit or loss:		
Shares	58 373	31 957
Loans and receivables:		
Loans granted	246 398	220 042
Related party receivables	263 874	262 300
Trade and other receivables	96 960	66 637
Cash and cash equivalents	86 096	112 721
_	771 460	713 362
Financial liabilities	2013	2012
Financial habilities	2013 BGN '000	BGN '000
Borrowings measured at amortized cost:	DGIN 000	DGIN 000
Non-current liabilities:		
- dividend liabilities	34 851	46 147
- loans	175 441	157 875
- finance lease liabilities	3	25
Current liabilities:	_	
- dividend liabilities	16 770	16 770
- loans	108 178	133 162
- finance lease liabilities	24	19
- trade and other receivables	44 267	23 117
-	379 534	377 115

#### Risk management objectives and policies

The Company is exposed to various risks in relation to its financial instruments. More information on the Company's financial assets and liabilities by category is summarized in annual financial statement's notes. The main types of risks are market risk, credit risk and liquidity risk.

The Company's risk management is coordinated at its headquarters, in close co-operation with the Managing board, and focuses on actively securing the Company's short to medium-term cash flows by minimizing the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.



The Company is exposed to market risk through its use of financial instruments and specifically to foreign currency risk, interest rate risk and certain other price risks, which result from both its operating and investing activitiess.

### Market risk analysis

### Foreign currency risk

Most of the Company's transactions are carried out in Bulgarian leva. Exposures to currency exchange rates arise from the Company's overseas sales and purchases, which are primarily denominated in US-Dollars.

To mitigate the Company's exposure to foreign currency risk, non-BGN cash flows are monitored and forward exchange contracts are entered into in accordance with Company's risk management policies. Generally, Company's risk management procedures distinguish short-term foreign currency cash flows (due within 6 months) from long-term cash flows. Where the amounts to be paid and received in a specific currency are expected to largely offset one another, no further hedging activity is undertaken. Foreign currency denominated financial assets and liabilities, translated into Bulgarian leva at the closing rate are as follows:

	Short-term exposure		Long-term e	exposure
—	USD	EUR	USD	EUR
	<b>'000</b> '	<b>'</b> 000'	<b>'000</b> '	<b>'</b> 000'
31 December 2013				
Financial assets	21 586	107 422	-	-
Incl. short-term deposits in a bank	11 971	-	-	-
Financial liabilities	(9 482)	(12 275)	-	(143 691)
Total exposure	12 104	95 147	-	(143 691)
31 December 2012				
Financial assets	10 131	94 685	-	-
Financial liabilities	(9 913)	(7 362)	-	(148 436)
Total exposure	218	87 323	-	(148 436)

The following table illustrates the sensitivity of post-tax profit for the year and other components of equity in regards to the Company's financial assets and financial liabilities and the USD/BGN exchange rate.

The table assumes that the percentage strengthened/ weakened as of 31 December 2013 exchange rate of the Bulgarian lev against the dollar is + / - 1.80% (2012 + / - 2.35%). These percentages are determined based on average exchange rates for the last 12 months. The sensitivity analysis is based on the Company's investments in financial instruments in foreign currency held by the end of the reporting period



If the BGN had strengthened/weakened against the USD by + / - 1.80% (2012: +/- 2.35%) then this would have had the following impact:

	Net financial result after tax for the year	Net financial result after tax for the year
	Increase BGN '000	Decrease BGN '000
21 D 1 2012		
31 December 2013	+182	(182)
31 December 2012	+4	(4)

Exposures to foreign exchange rates vary during the year depending on the volume of transactions in foreign currency. Nonetheless, the analysis above is considered to be representative of the Company's exposure to currency risk.

#### Interest rate risk

The Company's policy is to minimize interest rate cash flow risk exposures on long-term financing. Longer-term borrowings are therefore usually at fixed rates. As at 31 December 2013, the Company is exposed to changes in market interest rates through bank borrowings at variable interest rates. All other financial assets and financial liabilities of the Company are at fixed interest rates.

The following table illustrates the sensitivity of the net financial result after tax to a reasonably possible increase/decrease in the following interest rates: 12M Euribor (for 2012 - 12M Euribor). These changes are considered to be reasonably possible based on observation of current market conditions. The calculations are based on the volatility of the average market interest rate for each period. All other variables are held constant.

	Impact on post-tax p	rofit of the		
31 December 2013	year			
	12M EURIBO	DR		
	+14%	-14%		
	<b>BGN'000</b>	<b>BGN'000</b>		
	31	(31)		
31 December 2012	Impact on post-tax pr year	rofit of the		
	12M EURIBO	DR		
	+42%	-42%		
	<b>BGN'000</b>	<b>BGN'000</b>		
	(64)	64		



### Other price risk

The Company is exposed to other price risk in respect of the following direct investments in subsidiaries and short-term financial assets, the shares of which are listed on the Bulgarian Stock Exchange – Sofia:

- CCB AD subsidiary;
- Oil and Gas Exploration and Production AD subsidiary;
- Zarneni Hrani Bulgaria AD subsidiary;
- Velgraf Asset Management AD short-term financial asset;
- Holding Nov Nek AD short-term financial asset.

The investments in listed subsidiaries, marketable on the Bulgarian Stock Exchange – Sofia, are considered long-term and short -term strategic investments. In accordance with the Company's policies, no specific hedging activities are undertaken in relation to these investments. The investments are continuously monitored and voting rights arising from these equity instruments are utilized in the Company's favor.

The short-term assets, described above, are held with the purpose of trade on the Bulgarian Stock Exchange-Sofia.

### Credit risk analysis

Credit risk is the risk that a counterparty fails to discharge an obligation to the Company. The Company is exposed to this risk for various financial instruments, for example by granting loans and receivables to customers, placing deposits etc. The Company's maximum exposure to credit risk is limited to the carrying amount of financial assets recognized at the reporting date, as summarized below:

	2013 BGN'000	2012 BGN'000
Classes of financial assets – carrying amounts:		
Shares / financial assets /	78 132	51 662
Loans granted	246 398	220 042
Related party receivables	263 874	262 300
Trade and other receivables	96 960	66 702
Cash and cash equivalents	86 096	112 721
Carrying amount	771 460	713 749

The Company continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. The Company's policy is to deal only with creditworthy counterparties. The Company's management considers that all the above financial assets that are not impaired or past due for each of the reporting dates under review are of good credit quality.

None of the Company's financial assets are secured by collateral or other credit enhancements.



In respect of trade and other receivables, the Company is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. Trade receivables consist of a large number of customers in various industries and geographical areas. Based on historical information about customer default rates management consider the credit quality of trade receivables that are not past due or impaired to be good

The credit risk for cash and cash equivalents, money market funds, debentures and derivate financial instruments is considered negligible, since the counterparties are reputable banks with high quality external credit ratings.

The carrying amounts disclosed above are the Company's maximum possible risk exposure in relation to these financial instruments..

### Liquidity risk

The Company manages its liquidity needs by monitoring scheduled debt servicing payments for long-term financial liabilities as well as forecast cash inflows and outflows due in day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a 180-day and a 360-day lookout period are identified monthly. Net cash requirements are compared to available borrowing facilities in order to determine headroom or any shortfalls. This analysis shows that available borrowing facilities are expected to be sufficient over the lookout period.

The Company maintains cash to meet its liquidity requirements for 30-day periods at a minimum. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

As at 31 December 2013, the Company's liabilities have contractual maturities (including interest payments where applicable) as summarized below:

31 December 2013	Short-term		Short-term		Long-term	
	Within 6 months	Within 12 months	2 to 5 years			
	BGN'000	BGN'000	<b>BGN'000</b>			
Dividend liabilities	-	16 770	34 851			
Bank and other long-term						
borrowings	4 107	12 010	19 017			
Related party payables	31 418	60 643	156 424			
Finance lease liabilities	12	12	3			
Trade and other payables	22 771	21 496	-			
Total	58 308	110 931	210 295			



As at 31 December 2012, the Company's liabilities have contractual maturities (including interest payments where applicable) as summarized below:

31 December 2012	Short-term		Long-term	
	Within 6 months	Within 12 months	2 to 5 years	
	BGN'000	BGN'000	<b>BGN'000</b>	
Dividend liabilities	-	16 770	46 147	
Bank and other long-term borrowings	8 214	19 755	20 124	
Related party payables	4 570	100 623	137 751	
Finance lease liabilities	10	9	25	
Trade and other payables	20 094	3 023	-	
Total	32 888	140 180	204 047	

The above amounts reflect the contractual undiscounted cash flows, which may differ from the carrying values of the liabilities at the reporting date. Annual interest payments amount to BGN 12 261 thousand (2012: BGN 17 532 thousand).

### Financial assets used for managing liquidity risk

The Company considers expected cash flows from financial assets in assessing and managing liquidity risk, in particular its cash resources and trade receivables. The Company's existing cash resources and trade receivables significantly exceed the current cash outflow requirements. Cash flows from trade and other receivables are all contractually due within 1 year.

#### Fair value measurement

#### Fair value measurement of financial instruments

Set out below is a comparison of the carrying amounts and fair values of financial instruments at the end of the presented reporting periods:

### Financial assets

Financial assets	31 December 2013 31 De		31 Decem	ember 2012	
	Fair value	Carrying amount	Fair value	Carrying amount	
	<b>BGN'000</b>	BGN'000	BGN'000	BGN'000	
Financial assets at fair value through profit or loss	58 373	58 373	31 957	31 957	
	58 373	58 373	31 957	31 957	

The following table presents financial assets and liabilities measured at fair value in the statement of financial position in accordance with the fair value hierarchy. This hierarchy groups financial assets and liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and liabilities. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3: inputs for the asset that are not based on observable market data.



The level within which the financial asset is classified is determined based on the lowest level of significant input to the fair value measurement.

The financial assets and liabilities measured at fair value in the statement of financial position are grouped into the fair value hierarchy as follows:

31 December 2013	Note	Level 1 BGN '000	Level 2 BGN '000	Level 3 BGN '000	Total BGN '000
Assets					
Listed equity investments	a)	34 944	-	-	34 944
Non-listed equity instruments	b)	-	20 429	-	20 429
Total		34 944	20 429	-	58 373
31 December 2012	Note	Level 1 BGN '000	Level 2 BGN '000	Level 3 BGN '000	Total BGN '000
Assets					
Listed equity investments	a)	31 957	-	-	31 957
Total		31 957	-	-	31 957

There have been no significant transfers between levels 1 and 2.

### Measurement of fair value

The methods and valuation techniques used for the purpose of measuring fair value are unchanged compared to the previous reporting period.

a) Listed equity instruments

All listed equity investments are denominated in BGN and are publicly traded on the Bulgarian Stock Exchange, Sofia. Fair values have been determined by reference to their quoted bid prices at the reporting date.

b) Non-listed equity instruments

The fair value of these instruments is based on observed rates of recent market transactions with shares of similar companies, adjusted for specific factors



### Fair value measurement of financial instruments

The following table shows the Levels within the hierarchy of non-financial assets measured at fair value on a recurring basis at 31 December 2013:

31 December 2013	Level 1	Level 2	Level 3	Total
	BGN '000	BGN '000	BGN '000	BGN '000
<b>Investment property:</b> Land and building	-	-	50 155	50 155
31 December 2012	Level 1	Level 2	Level 3	Total
	BGN '000	BGN '000	BGN '000	BGN '000
<b>Investment property:</b> Land and building	_	-	31 555	31 555

Fair value of the Company's main property assets is estimated based on appraisals performed by independent qualified valuers.

#### Land and buildings (Level 3)

The fair value of the investment properties are estimated using an income approach. The land and buildings are revaluated on 31.12.2013. The previous revaluation was made on 31.12.2012.

The reconciliation of the carrying amounts of non-financial assets classified within Level 3 is as follows:

	Investment
	properties
	Land and
	buildings
	<b>BGN '000</b>
Balance at 1 January 2013	31 555
Gains recognised in profit or loss:	
- increase in fair value of investment property	15 000
Acquisitions	3 600
Balance at 31 December 2013	50 155
Total amount included in profit or loss for unrealised gains	15 000

#### Capital management policies and procedures

The Company's capital management objectives are:

- ensure the Company's ability to continue as a going concern; and
- to provide an adequate return to the shareholder by pricing products and services commensurately with the level of risk.

The Company monitors capital on the basis of the correlation between adjusted and net debt.

The Company determines the capital based on the carrying amount of the equity presented in the statement of financial condition.



Net debt is calculated as general debt less the carrying amount of the cash and cash equivalents.

Company's goal is to maintain a capital-to-net-debt ratio in a reasonable range, which would ensure relevant and conservative ratio of financing.

The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares, or sell assets to reduce debt.

The amount of the correlation for the presented accounting periods can be analyzed as follows:

	2013 BGN'000	2012 BGN'000
Shareholders' equity	1 144 575	1 090 132
Equity	1 144 575	1 090 132
Debt	398 028	390 624
- Cash and cash equivalents	(86 096)	(112 721)
Net debt	311 932	277 903
Capital to net debt	1:0.27	1:0.25

The ratio in 2013 has remained stable in comparison with 2012 with an immaterial deviation.

The Company has no deviations from its contract obligations, including maintaining capital ratios.

Approved by Managing Board of Chimimport AD

29 March 2014 Sofia